



Travis County Commissioners Court Agenda Request

Meeting Date: December 16th, 2014

Prepared By/Phone Number: Rachel Fishback, 512.854.9853

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Approve Contract Award for Erosion Control Services, IFB No. 1404-005-RF, to the following low bidders:

(1) Austin Outdoorsman, LLC – Groups A & B

(2) ADK Environmental, Inc. – Group C

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

This contract requires for the vendors to provide erosion control services, pond maintenance services and vault maintenance services to Travis County departments.

On November 10th, 2014, IFB No. 1404-005-RF was issued through Bid Sync. Four (4) bids were received on December 1st, 2014. Group C (bid cost per job) and Group D (bid cost per line item) were solicited as alternate bids for the same work, maintenance of storm water vaults at four sites across Travis County. The total bid amount for Group D is less than Group C, but this amount bid is based on estimated quantities provided in the solicitation and is subject to increase depending on contractor efficiency. TNR recommends award to Group C (bid cost per job) and not Group D (bid cost per line item) because the pricing proposed is almost half the amount spend in the previous year for the same work and Group C will allow for fixed-cost per job which will save the County time and costs associated with approving contractor estimates, administration, inspection and on-site monitoring.

The Purchasing Office concurs with Travis County Transportation and Natural Resources Department recommendation to award a contract to

low bidder, Austin Outdoorsman, LLC, for Groups A & B and award to low bidder, ADK Environmental, Inc., for Groups C.

➤ **Contract-Related Information:**

Award Amount: estimated requirement

Contract Type: Annual, Unilateral

Contract Period: December 16th, 2014 through December 15th, 2015

➤ **Solicitation-Related Information:**

Solicitation Viewed: 75

Responses Received: 4

HUB Information: N/A

% HUB Subcontractor: N/A

➤ **Funding Information:**

SAP Shopping Cart #:

Funding Account(s):

Comments: Requisitions are processed at time of requirement



Bid #1404-005-RF
EROSION CONTROL SERVICES

	ADK Environmental Inc	BMP Specialist LLC	BPI	Austin Outdoorsman
Group A - Erosion Control	\$220,827.50	\$255,210.00	\$238,955.00	\$160,723.60
Group B - Pond Maintenance	\$48,740.00	\$211,660.00	\$81,995.00	\$61,434.60
total for Group A & B *	\$269,567.50	\$466,870.00	\$320,950.00	\$222,158.20
Group C - Vault Services per Job**	\$19,470.00	\$0.00	\$62,000.00	\$29,665.84
Group D - Vault Services per Hour	\$17,110.00	\$0.00	\$140,850.00	\$24,872.09

* Groups A and B will be awarded together per solicitation Special Provisions

**Only Group C or Group D will be awarded per solicitation Special Provisions. TNR recommends award of Group C, Vault Maintenance Services with pricing per job, to save the County time and costs associated with contractor estimate submission and department review, purchase order administration, and on-site monitoring of contractor performance.



TRANSPORTATION AND NATURAL RESOURCES
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December 3, 2014

MEMORANDUM

TO: Cyd Grimes, County Purchasing Agent
Carol B. [Signature]
FROM: Steven M. Manilla, P.E., County Executive

SUBJECT: Award of Bid, 1404-005-RF – **Erosion Control Services**

TNR has reviewed the above referenced bids and recommends award to the lowest bidders, Groups A and B to Austin Outdoorsman and Group C to ADK Environmental Inc.

Groups C (bid cost per job) and D (bid cost per line items) were alternate bids for the same work, maintenance of storm water vaults at four sites, so only one or the other was to be awarded. Group C is recommended for award because the Group C total cost for all four vault sites is significantly less (almost half as much) than what we paid to maintain these four sites by line item cost in the last contract. The Group D total bid amount was less, but is for estimated hours and quantities only. Group C has fixed costs per job which cannot increase if more hours are taken to complete the work. In our experience the per-job pricing method will be less costly, including less staff time because of simpler administration and inspection.

The product category for this contract is 70131503. The budgeted cost centers are 1490150001 and 1490200145.

If you need additional information, please contact April Rodriguez at 854-7676.

AR:SMM:ar
Contract File

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