



Travis County Commissioners Court Agenda Request

Meeting Date: Tuesday, September 23, 2014

Prepared By/Phone Number: Sydney Ceder, (512)854-9882

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Approve contract award for Drug Test Kits, IFB No. 1407-004-SC, to low bidder, Redwood Toxicology Laboratory, Inc.

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

This contract will provide drug test kits to Gardner-Betts Juvenile Justice Center.

On July 21, 2014, IFB 1407-004-SC, Drug Test Kits, was issued through BidSync. Two (2) bids were received on August 11th, 2014. The contract will include all line items except Item #4 which was removed from the solicitation documents via an addendum.

The Purchasing Office concurs with Gardner-Betts Juvenile Justice Center's recommendation to award a contract to the low bidder, Redwood Toxicology Laboratory, Inc.

- **Contract-Related Information:**

Award Amount: estimated requirements

Contract Type: annual, unilateral

Contract Period: September 23, 2014 – September 22, 2015

- **Solicitation-Related Information:**

Solicitations Sent:

Responses Received:

HUB Information:

% HUB Subcontractor:

➤ **Funding Information:**

SAP Shopping Cart #:

Funding Account(s): budget cost center is

Comments:



TRAVIS COUNTY JUVENILE PROBATION DEPARTMENT

2515 South Congress Avenue ~ Austin Texas 78704
Phone: (512)854-7000 Fax: (512)854-7097

ESTELA P. MEDINA
Chief Juvenile Probation Officer

TO: Cyd V. Grimes, C.P.M., CPPO
Travis County Purchasing Agent

FROM: 
Estela P. Medina
Chief Juvenile Probation Officer

DATE: September 12, 2014

SUBJECT: Award Recommendation –Drug Test Kits-request
Redwood Toxicology – new bid number 1407-004-SC

The Travis County Juvenile Probation Department recommends that Redwood Toxicology be awarded the contract for drug testing kits. The department drug testing usually consists of using the eight-panel Urinalysis I cup and the salvia alcohol screens. Please place the bid proposal on Commissioner Courts' agenda for Tuesday, September 23, 2014.

If you have any questions, please contact Sylvia Mendoza, Financial Manager, at 854-7008.

Cc: Sylvia Mendoza
Darryl Beatty
Britt Canary
Virginia Martinez
Michael Williams

Agency Notes:		Minimum Order Required: 25 devices Product Shelf Life: 12 months Delivery (number) days ARO: 5 days from receipt of order Please find our "Response to Technical Specifications" attached to line item 01-01. We have also included a product insert for this item. Unit price is per individual test strip. There are 25 individually-packaged strips per box.			
Phamatech, Inc. [Ad]	First Offer - \$0.95	600 / each	\$570.00		Y
Product Code: Unit Amount Text: ninety five cents Total Amount Text: five hundred seventy and zero cents Agency Notes:		Supplier Product Code: Supplier Notes: Brand Name: ALCO SCREEN Part Number: N/A Minimum Order Required: N/A Product Shelf Life: 12 months Delivery (number) days ARO: 5			

1407-004-SC--01-04 Integrated Drug Test Cup					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Phamatech, Inc. [Ad]	First Offer - \$2.40	600 / cup	\$1,440.00		Y
Product Code: Unit Amount Text: two dollars and forty cents Total Amount Text: one thousand four hundred forty and zero cents Agency Notes:		Supplier Product Code: Supplier Notes: Brand Name: Phamatech Part Number: N/A Minimum Order Required: N/A Product Shelf Life: 12 months Delivery (number) days ARO: 5			

1407-004-SC--01-05 Eight Panel Urinalysis Drug Screen I-Cup					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Redwood Toxicology Laboratory, Inc. [Ad]	First Offer - \$2.30	23000 / cup	\$52,900.00		Y
Product Code: Unit Amount Text: two dollars and thirty cents Total Amount Text: fifty two thousand nine hundred dollars and zero cents Agency Notes:		Supplier Product Code: 011022069 Supplier Notes: Brand Name: iCup A.D. Part Number: 011022069 Minimum Order Required: 25 Product Shelf Life: 12 months Delivery (number) days ARO: 5 days from receipt of order Please find our "Response to Technical Specifications" attached to line item 01-01. We have also included a brochure and product insert for this item with line item 01-01. Please note that we are offering an iCup which will include the following 3 adulteration checks: creatinine, pH, and oxidants. Unit price is for a single cup device. There are 25 individually-packaged devices per box.			
Phamatech, Inc. [Ad]	First Offer - \$2.80	23000 / cup	\$64,400.00		Y
Product Code: Unit Amount Text: two dollars and eighty cents Total Amount Text: sixty four thousand four hundred and zero cents Agency Notes:		Supplier Product Code: Supplier Notes: Brand Name: Phamatech Part Number: N/A Minimum Order Required: N/A Product Shelf Life: 12 months Delivery (number) days ARO: 5 8-Panel with Adulteration Strip containing: Oxidants, Creatinine, Nitrite, Glutraldehyde, pH, and Chromate = \$3.50 per Unit			

Supplier Totals

Phamatech, Inc. [Ad]		\$98,710.00 (5/5 items)
Bid Contact	Adam C Alexander vhaymes@phamatech.com Ph 888-635-5840	Address 10151 Barnes Canyon Road San Diego, CA 92121
Qualifications	MBE	
Bid Notes	Samples and Product brochures have been mailed out to the Purchasing Department 8/7/2014.	

Agency Notes:		Supplier Notes: Samples and Product brochures have been mailed out to the Purchasing Department 8/7/2014.	
Redwood Toxicology Laboratory, Inc. [Ad]		\$82,308.00 (4/5 items)	
Bid Contact	Mary Tardel bids@redwoodtoxicology.com Ph 800-255-2159	Address	3650 Westwind Blvd., PO Box 5680 Santa Rosa, CA 95403
Bid Notes	Please note that we have not responded to line item 01-04 as it was removed during the recent addendum by the County. Attached to line item 01-01 we have included the "Request for Modification Regarding Terms & Conditions" and our "Response to Technical Specifications," which outlines our adherence to each of the bid specifications, as individual documents. Please note that we also have a comprehensive pricing schedule available for the County to utilize in case of varying needs that develop across the life of the contract or in case other County agencies would like to participate in the use of this contract. We have not attached the pricing schedule document here in order to avoid confusion, but we would like to make this available if we are awarded a contract.		
Agency Notes:		Supplier Notes: Please note that we have not responded to line item 01-04 as it was removed during the recent addendum by the County. Attached to line item 01-01 we have included the "Request for Modification Regarding Terms & Conditions" and our "Response to Technical Specifications," which outlines our adherence to each of the bid specifications, as individual documents. Please note that we also have a comprehensive pricing schedule available for the County to utilize in case of varying needs that develop across the life of the contract or in case other County agencies would like to participate in the use of this contract. We have not attached the pricing schedule document here in order to avoid confusion, but we would like to make this available if we are awarded a contract.	

****** All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received may be available for inspection at that time.