



Travis County Commissioners Court Agenda Request

Meeting Date: September 2, 2014

Prepared By/Phone Number: Loren Breland, 854-4854

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Approve contract award for 700 Lavaca Building Janitorial Services, IFB No. B1407-005-LD, to the low bidder, Varsity Facility Services.

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

This contract will provide 700 Lavaca Building Janitorial Services.

Bid #B1407-005-LD was issued on July 28, 2014 and 11 bids were received on August 18, 2014. FM has reviewed the bids and recommends award to the low bidder, Varsity Facility Services.

- **Contract-Related Information:**

Award Amount: \$272,276.81

Contract Type: Annual Term Contract

Contract Period: October 1, 2014 – September 30, 2015

- **Solicitation-Related Information:**

Solicitations Sent: 51

Responses Received: 11

HUB Information:

% HUB Subcontractor:

- **Funding Information:**

SAP Shopping Cart #:

Funding Account(s): SAP cost center 1140060002

Comments: Contract starts October 1, 2014 and will be funded from FY 2015 budget.

FACILITIES MANAGEMENT DEPARTMENT

Roger A. El Khoury, M.S., P.E., Director



1010 Lavaca Street, Suite 400 • P.O. Box 1748, Austin, Texas 78767 • Phone: (512) 854-9661 • Fax: (512) 854-9226

MEMORANDUM

Project No: Service Contracts

File: 102

TO: Cyd Grimes, CPM, CPPO, Purchasing Agent

FROM: Roger A. El Khoury, M.S., P.E., Director

DATE: August 19, 2014

SUBJECT: 700 Lavaca Building Janitorial Services Contract
Contract Award of Bid B1407-005-LD

A large, handwritten signature in blue ink, reading "Roger A. El Khoury", is written over the "FROM" and "DATE" fields.

Facilities Management Department (FMD) has completed the review of the eleven bids received for 700 Lavaca Building Janitorial Services. The apparent qualified low bidder is Varsity Facility Services.

Facilities Management Department recommends award of the 700 Lavaca Building Janitorial Services Contract to Varsity Facility Services. Funding for this contract is in Cost Center 1140060002. Please direct any questions on this recommendation to Rony Aouad at extension 44781. Your assistance in this request is greatly appreciated.

ATTACHMENT:

Bid Tabulation

COPY TO:

Leroy Nellis, Acting County Executive, PBO
John Carr, Administrative Director, FMD
Lloyd Evans, Maintenance Division Director, FMD
Rony Aouad, Service Contract Manager, FMD
Bonnie Floyd, Assistant Purchasing Agent, Purchasing
Loren Breland, Purchasing Agent Assistant, Purchasing

Bid #B1407-005-LD - 700 LAVACA BUILDING JANITORIAL SERVICES

Creation Date **Jul 11, 2014**

End Date **Aug 18, 2014 2:00:00 PM CDT**

Start Date **Jul 28, 2014 3:06:32 PM CDT**

Awarded Date **Not Yet Awarded**

B1407-005-LD--01-01 700 Lavaca Building Janitorial Services					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Varsity Facility Services [Ad]	First Offer - \$22,689.7342	12 / month	\$272,276.8104	Y	Y
Product Code: Unit Amount Text: Twenty two thousand six hundred eighty nine dollars seventy three cents Total Amount Text: Two hundred seventy two thousand seventy six dollars eighty one cents Agency Notes:		Supplier Product Code: Supplier Notes: Pricing includes all supplies, equipment, consumable products, night staff and one (1) day porter.			
American Facility Services, Inc.	First Offer - \$22,800.00	12 / month	\$273,600.00	Y	Y
Product Code: Unit Amount Text: twenty two thousand eight hundred Total Amount Text: two hundred seventy three thousand six hundred Agency Notes:		Supplier Product Code: Supplier Notes:			
Ben Sprinkler & Plumbing	First Offer - \$23,500.00	12 / month	\$282,000.00		Y
Product Code: Unit Amount Text: twenty three thousand five hundred Total Amount Text: two hundred eighty two thousand Agency Notes:		Supplier Product Code: Supplier Notes:			
Capitol City Janitorial 	First Offer - \$24,850.00	12 / month	\$298,200.00		Y
Product Code: Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
Villeda Building Service, LLC	First Offer - \$25,145.60	12 / month	\$301,747.20		Y
Product Code: Unit Amount Text: twenty five thousand one hundred forty five and sixty cents Total Amount Text: Three hundred one seven hundred forty seven and twenty cents Agency Notes:		Supplier Product Code: Supplier Notes:			
K-B Contract Cleaning, Inc.	First Offer - \$26,200.00	12 / month	\$314,400.00	Y	Y
Product Code: Unit Amount Text: Monthly cost Total Amount Text: Yearly cost Agency Notes:		Supplier Product Code: Supplier Notes:			
International Building Services	First Offer - \$26,250.00	12 / month	\$315,000.00		Y
Product Code: Unit Amount Text: Twenty Six Thousand Two Hundred Fifty Dollars Total Amount Text: Three Hundred Fifteen Thousand Dollars Agency Notes:		Supplier Product Code: Supplier Notes:			
EagleBuild Maint Co,Inc.dbaServiceMaster [Ad]	First Offer - \$27,630.00	12 / month	\$331,560.00	Y	Y
Product Code: Unit Amount Text: twenty seven thousand six hundred thirty Total Amount Text: Three hundred thirty one thousand five hundred sixty Agency Notes:		Supplier Product Code: Supplier Notes: this price is all inclusive.			
Klean Image Services	First Offer - \$28,653.00	12 / month	\$343,836.00		Y
Product Code: Unit Amount Text: Twenty eight thousand six hundred and fifty three dollars Total Amount Text: three hundred forty three thousand eight hundred and thirty six Agency Notes:		Supplier Product Code: Supplier Notes:			
Andrews Building Service Inc 	First Offer - \$32,648.00	12 / month	\$391,776.00		Y
Product Code: Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
AHI Facility Services, Inc [Ad]	First Offer - \$33,264.15	12 / month	\$399,169.80	Y	Y
Product Code:		Supplier Product Code:			

Unit Amount Text: thirty three thousand two hundred and sixty four dollars and fifteen cents	Supplier Notes:
Total Amount Text: three hundred and ninety nine thousand one hundred and sixty nine dollars and eighty cents	
Agency Notes:	

Supplier Totals

Varsity Facility Services [Ad]		\$272,276.8104
Bid Contact	Cynthia Perkins swoodard@varsityfs.com Ph 801-972-3580	Address 1055 South 3600 West Salt Lake City, UT 84104
Agency Notes:	Supplier Notes:	
American Facility Services, Inc.		\$273,600.00
Bid Contact	Virginia Staffanell virginiaafs@bellsouth.net Ph 770-740-1613	Address 1325 Union Hill Industrial Court, Suite A Alpharetta, GA 30004
Qualifications	WBE	
Agency Notes:	Supplier Notes:	
Ben Sprinkler & Plumbing		\$282,000.00
Bid Contact	Ben jr Rivera bensprinkler@austin.rr.com Ph 512-292-1966 Fax 512-292-1966	Address 12300 Wirth Rd austin, TX 78652
Bid Notes	our company has a monthly incentive program for employees to insure quality work. uniforms are provided and cleaned by company for all employees phones for day person and evening supervisor are provided by company. the manager will be available 7 days a week 24 hours a day for anything that travis county needs for 700 Lavaca .	
Agency Notes:	Supplier Notes: our company has a monthly incentive program for employees to insure quality work. uniforms are provided and cleaned by company for all employees phones for day person and evening supervisor are provided by company. the manager will be available 7 days a week 24 hours a day for anything that travis county needs for 700 Lavaca .	
Capitol City Janitorial		\$298,200.00
Bid Contact	Mike Beheresht Ph 512-670-2800	Address 2420 Patterson Ind. Blvd Pflugerville, TX 78660
Agency Notes:	Supplier Notes:	
Villeda Building Service, LLC		\$301,747.20
Bid Contact	Alai Villeda VBSLLC@ymail.com Ph 512-944-8260 Fax 512-828-6833	Address 16804 Brewer Blackbird Dr. Pflugerville, TX 78660
Qualifications	HUB	
Agency Notes:	Supplier Notes:	
K-B Contract Cleaning, Inc.		\$314,400.00
Bid Contact	Paul Bowland paul@k-bcc.com Ph 512-452-9509 Fax 512-452-9500	Address P.O. Box 9101 Austin, TX 78766
Qualifications	CISV SB	
Agency Notes:	Supplier Notes:	
International Building Services		\$315,000.00
Bid Contact	Hye Kim yosan80@hotmail.com Ph 512-833-8466	Address 8204 N. Lamar Blvd.,B-16 Austin, TX 78753
Qualifications	CISV SB	
Agency Notes:	Supplier Notes:	
EagleBuild Maint Co,Inc.dbaServiceMaster [Ad]		\$331,560.00
Bid Contact	Jesus I Cortez	Address 6409 Pavillion Ct

jeisco1@verizon.net Ph 972-672-3294 Fax 972-769-9345		Plano, TX 75024
Qualifications CISV HUB MBE NCTRCA WBE		
Agency Notes:		Supplier Notes:
Klean Image Services		\$343,836.00
Bid Contact Carolyn Gray Carolyn@kisscleaning.com Ph 513-987-0467	Address 13498 Pond Springs Rd Suite 400 Austin, TX 78729	
Agency Notes:		Supplier Notes:
Andrews Building Service Inc		\$391,776.00
Bid Contact Peter Kim Ph 972-406-2792	Address 11503 Reeder Road Dallas, TX 75229	
Agency Notes:		Supplier Notes:
AHI Facility Services, Inc [Ad]		\$399,169.80
Bid Contact Cathy Forbes cathyforbes@ahifs.com Ph 214-741-3714	Address 625 Yuma Ct Dallas, TX 75208	
Qualifications NCTRCA WBE		
Agency Notes:		Supplier Notes:

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