



Travis County Commissioners Court Agenda Request

Meeting Date: July 8, 2014

Prepared By/Phone Number: Kent Hubbard/854-6458

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: DECLARE USED COMPUTER NETWORK EQUIPMENT AS SURPLUS AND AUTHORIZE TRADE-IN FOR PURCHASE OF NEW EQUIPMENT, PURSUANT TO SECTION 263.152(A)(2) OF THE TEXAS LOCAL GOVERNMENT CODE.

- **Purchasing Recommendation and Comments:** Purchasing concurs and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

ITS is replacing the end-of-life wireless controller appliance that provides wireless network services to Travis County buildings. Our contractor, Presidio, has agreed to offer a credit for the purchase of the new wireless equipment in exchange for the old equipment located in the basement of the Gault building. ITS is requesting that the Purchasing Office initiate the trade-in procedures for the two Cisco wireless controller appliance list below:

Tag# of host chassis: 121182

Serial numbers: SADI14400T7, SADI14400US

Part number: WS-SVC-WISM-I-K9

In order to finalize the actual trade in process, the Court's authorization is necessary.

Quote excerpt regarding trade-in, line item 18:

18	TRADE-IN CISCO (EQUIP)	Trade-in, Cisco (return equipment required) CTMP# 06022014-12344738	1	(\$17,569.00)	(\$17,569.00)
		WS-SVC-WISM-1-K9 (Qty 2)			

With the Court's approval, county staff will trade in the listed items to the contractor. Vendor quote attached.



TRAVIS COUNTY INFORMATION TECHNOLOGY SERVICES

Tanya Acevedo, Chief Information Officer

700 Lavaca, Suite 501A, Tx 78767 (512) 854-9666 Fax (512) 854-4401

Travis County Courthouse, Austin, Texas

Date: June 10, 2014

To: Cyd Grimes, Travis County Purchasing Agent

From: Tanya Acevedo, CIO 

Subject: Request to Initiate Trade-In of ITS Surplus Equipment

ITS is replacing the end-of-life wireless controller appliance that provides wireless network services to Travis County buildings. The vendor Presidio has agreed to offer a credit for the purchase of the new wireless equipment in exchange for the old equipment located in the basement of the Gault building. ITS is requesting Purchasing Department initiate the trade-in procedures for the two Cisco wireless controller appliance list below:

Tag# of host chassis: 121182

Serial numbers: SAD114400T7, SAD114400US

Part number: WS-SVC-WISM-1-K9

The reclassification of the wireless controller that allows the trade-in requires Commissioners Court approval, and ITS understands that the request must come from the Purchasing Agent.

CC: Bonnie Floyd, Scott Wilson, Kent Hubbard, Walter LaGrone, Dain Herbat

Title: WISM upgrade (with Trade-In)

To: Dain Herbat
 Travis County
 County Auditor
 PO Box 1748
 AUSTIN, TX 78767

Phone: (512) 854-8688

Email: Dain.Herbat@co.travis.tx.us

From: Brent Blaha

Presidio Networked Solutions Group, LLC
 7600B N. Capital of Texas Highway
 Suite 130
 Austin, TX 78731

Phone: 512.795.7106

Fax: 512.795.8844

Email: bblaha@presidio.com

Account Manager: Brent Blaha

#	Part #	Description	Qty	Price	Ext Price
AIR-CT8510-500-K9					
1	AIR-CT8510-500-K9	Cisco 8500 Series Wireless Controller Supporting 500 Aps	1	\$55,500.00	\$55,500.00
2	CON-SNT-AIRCT855	SMARTNET 8X5XNBD CSC 8500 Srs Wireless Cntrlr Sup 500 Aps	1 for 12 mo(s)	\$10,335.00	\$10,335.00
3	AIR-PWR-CORD-NA	AIR Line Cord North America	1	\$0.00	\$0.00
4	AIR-CT8510-SW-7.4	Cisco 8510 Wireless Controller SW Rel. 7.4	1	\$0.00	\$0.00
5	AIR-CT8510-K9	Base PID for Cisco 8500 Series Wireless Controller	1	\$0.00	\$0.00
6	LIC-8500-BASE	8500 Base License	1	\$0.00	\$0.00
7	LIC-CT8500-500	500 AP License for Cisco 8500 Wireless Controller	1	\$0.00	\$0.00
8	PI-MSE-PRMO-INSRT	Insert, Packout - PI-MSE	1	\$0.00	\$0.00
Total [AIR-CT8510-500-K9]:					\$65,835.00
LIC-CT8500-SP-1A					
9	LIC-CT8500-SP-1A	1 AP Adder License for Cisco 8500 Wireless Controller	300	\$97.12	\$29,136.00
10	CON-SNT-LICCT85A	SMARTNET 8X5XNBD 1 AP Adder License for CT8510-SP, CT85DC	300 for 12 mo(s)	\$18.28	\$5,484.00
Total [LIC-CT8500-SP-1A]:					\$34,620.00
AIR-CT8510-HA-K9					
11	AIR-CT8510-HA-K9	Cisco 8510 Series High Availability Wireless Controller	1	\$22,200.00	\$22,200.00
12	CON-SNT-AIRCT85	SMARTNET 8X5XNBD Cisco 8510 Series Hi	1 for 12 mo(s)	\$4,134.00	\$4,134.00
13	AIR-PWR-CORD-NA	AIR Line Cord North America	1	\$0.00	\$0.00
14	AIR-CT8510-SW-7.4	Cisco 8510 Wireless Controller SW Rel. 7.4	1	\$0.00	\$0.00
15	AIR-CT8510-K9	Base PID for Cisco 8500 Series Wireless Controller	1	\$0.00	\$0.00
16	LIC-8500-BASE	8500 Base License	1	\$0.00	\$0.00
17	PI-MSE-PRMO-INSRT	Insert, Packout - PI-MSE	1	\$0.00	\$0.00
Total [AIR-CT8510-HA-K9]:					\$26,334.00
Trade-In					

18	TRADE-IN CISCO (EQUIP)	Trade-in, Cisco (return equipment required) CTMP# 06022014-12344738	1	(\$17,569.00)	(\$17,569.00)
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WS-SVC-WISM-1-K9 (Qty 2)

Total [Trade-In]: (\$17,569.00)

Professional Services

19	PS-SVC-TM	Hourly for Presidio employee labor	40.00	\$195.00	\$7,800.00
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Total [Professional Services]: \$7,800.00

Fiber Optics

20	SFP-10G-SR=	10GBASE-SR SFP Module	4	\$552.23	\$2,208.92
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Total [Fiber Optics]: \$2,208.92

Sub Total: \$119,228.92

Texas DIR-TSO-2544 CISCO Branded Equipment and Related Services

Grand Total: \$119,228.92

THIS PROPOSAL IS GOVERNED BY THE TERMS AND CONDITIONS SET FORTH IN DIR CONTRACT NUMBER LISTED ABOVE.
STATE OF TEXAS vendor ID 17605152499

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date