



Travis County Commissioners Court Agenda Request

Meeting Date: May 13, 2014

Prepared By/Phone Number: Melissa Velasquez, Judge's Office, x49555

Elected/Appointed Official/Dept. Head: Samuel T. Biscoe, County Judge

Commissioners Court Sponsor: Samuel T. Biscoe, County Judge

AGENDA LANGUAGE:

CONSIDER AND TAKE APPROPRIATE ACTION ON APPOINTMENT TO THE CAPITAL AREA REGIONAL TRANSPORTATION PLANNING ORGANIZATION (CARTPO).

BACKGROUND/SUMMARY OF REQUEST AND ATTACHMENTS:

Travis County has three voting members on the Capital Area Regional Transportation Planning Organization (CARTPO). One of our appointees, Mayor Joe Sanchez, City of Manor, has stepped down and we currently have a vacancy.

CARTPO would prefer a city representative to balance out its board.

When the Commissioners Court appointed Mayor Sanchez they made a unanimous motion and vote to ask Pflugerville Council Member Victor Gonzales to serve as the alternate, and indicate the Commissioners Court's intention to appoint him if Mayor Sanchez becomes unavailable, or is no longer on CARTPO.

The County Judge's Office has verified that Council Member Victor Gonzales still wishes to serve as a member of CARTPO.

Attached is Council Member Gonzales' resume.

STAFF RECOMMENDATIONS:

Recommend appointment of Council Member Victor Gonzales to serve as a Travis County appointee to the CARTPO board.

ISSUES AND OPPORTUNITIES:

n/a

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials should be submitted as a pdf to the County Judge's office, agenda@co.travis.tx.us by **Tuesdays at 5:00 p.m.** for the next week's meeting.

VICTOR GONZALES

PFLUGERVILLE, TEXAS

512-

Email: victor.gonzales1@yahoo.com

PROFESSIONAL PROFILE

Sales and Marketing

| | |
|----------------------------|------------------------------------|
| Inside solution sales | Business to business development |
| Direct outside sales | Inbound Computer sales |
| Outbound call center sales | E-commerce development initiatives |
| Retail Sales | Customer Relations |
| Life, Health, HMO sales | Licensed Health and Life |

Administrative Management

| | |
|---------------------------------|-----------------------------|
| Program Review and Evaluation | Staff Development |
| Financial and Budget Operations | Project Management |
| Inventory Control | Multi-Department Operations |
| Employee Recruitment | HR Policy Administration |
| Client collaboration | Quality Assurance |

Supervision and Training

| | |
|----------------------------|--------------------------|
| Motivational Development | Employee Appraisals |
| Call center sales training | Insurance Field Training |
| Employee Counseling | Safety Training |
| Call Coaching | Solution Sales Training |

WORK HISTORY

Office Depot ISO – Business Account Manager 2/17/2014 – Present

Self Employed – Independent/Contract Consultant/Licensed Agent 10/2011 – 2/14/2014

Invenio Marketing Systems (DMG) – *Microsoft Territory Manager* 1/2011 – 9/2011

- Inside sales for a broad range of Microsoft solutions including Dynamics, CRM, Servers, Virtualization, Desktop, Operating Systems, Security, Disaster Recovery, Storage, and hosted solutions.
- Relationship development with outside territory manager, partner account manager, LARs including CDW, Dell, Insight, SoftChoice, and Software One.
- Weekly calls with account and vendor managers and reps
- Measured to a monthly quota of 800K pipeline revenue
- Make 40 to 60 calls per day and set 20 scheduled conversations per week.

Rainmaker Systems*Microsoft Inside Sales*

3/2008 - 12/2010

- 60 to 80 outbound sales calls to small to medium size businesses.
- Present and sell hosted services for Exchange, SharePoint, and Live Meeting.
- Collaborate with partner account managers to drive business to close.
- Work closely with Microsoft Business partners on book of business.

DMG Marketing

9/2003 – 6/2007

QA Manager -

2/2007 – 6/2007

- Supervise and manage a team of 4 QA specialists
- Provide feedback and coach Microsoft sales teams
- Work closely with team sales managers to improve results

Microsoft Call Center Manager

08/2005 – 02/2007

- Manage and motivate a team of 15 sales reps
- Perform 1 on 1 coaching as well as side by side shadowing
- Required to meet team sales quota of no less than 1 million per month.

Microsoft Partner Assignment Rep

6/2005 – 8/2005

- Quality control of leads assigned to Microsoft Business partners
- Coordinated lead hand off with partner account managers
- Coaching on lead development with sales reps.

Microsoft Inside Sales Rep

9/2003 – 6/2005

- Inside sales for Dynamics and CRM for small to mid-size clients
- Made over 100 outbound calls a day.
- Process and monitored pipeline production

Craft Connection Screen Printing*Manager*

3/1999 – 9/2003

- Owner/Manager of ladies apparel business
- Manufactured and designed full range of ladies apparel
- Screen printed t shirts for specialty shops and events
- Marketed at trade shows and events through the southwest

Harte-Hanks Response Management

Sales Representative

3/1997 – 2/1999

- Call center sales reps for multiple accounts.
- Generated 100-200 dials per day
- Accounts included HP, Motorola, PC Order, and Humana Health.

EDUCATION

BA - University of Texas at Austin
Post Graduate – Texas State University

Development and Start up Projects

Employment and Training Resource Center

Modernization of client service delivery system for Travis county serving 25,000 people

Industrial relations and recruitment for private sector manufacturing environment

Implementation of safety and training curriculum for industrial plant safety

Regional call center for Medicare HMO including Austin, San Antonio, Houston and Dallas

Microsoft Licensing project including processes, resources, and training

Microsoft partner assignment project on site for lead assignment to account team and partner channel

Microsoft quality assurance team targeting internal monitoring and external ORS compliance

Lifetime career progression

Travis County – Program Supervisor - Assistant Director

Cook Walden – Sales Counselor – Regional Sales Manager

PCA Health Plans – Inside Sales – Sales Manager – Regional Call Center Manager

The Lead Dogs – Inside Sales – Licensing Specialist – Partner Assignment Rep – Sales Manager – Corporate QA Manager

Fiscal Responsibility

Travis County – Managed multiple departments accountable for budgets exceeding 5 million dollars.

Authorize, amendment, and approve municipal budget exceeding 45 million dollars.

Achieved Microsoft FY 06 Pipeline Revenue of 60 million dollars.

Achievements worth noting

Married for 30 years with 3 exceptional children and 2 Fantastic grandchildren.

Civic and volunteer leader.

Fundraising for community projects and local scholarships

Elected to a 3rd term to City Council and Mayor Pro Tem by my peers

Recipient of 2012 Contributor of the Year – Chamber of Commerce

Leadership role in grassroots efforts of Austin Community College annexation

2014 Capital Area Regional Transportation Planning Organization (CARTPO) Membership

Commissioner Clara Beckett, *Bastrop County*
Mayor Pro Tem Keith Joesel, City of Elgin,
Bastrop County
Vacant, *Bastrop County*

Commissioner James Sultemeier, *Blanco County*
Commissioner John Wood, *Blanco County*
Vacant, *Blanco County*

Commissioner Joe Don Dockery, *Burnet County*
Judge Donna Klaeger, *Burnet County*, Chair
Mayor George Russell, City of Marble Falls,
Burnet County

Judge Tom Bonn, *Caldwell County*
Mayor Mike Hendricks, City of Luling, *Caldwell County*
Mayor Lew White, City of Lockhart, *Caldwell County*

Commissioner Tom Muras, *Fayette County*
Commissioner Gary Weishuhn, *Fayette County*
Vacant, *Fayette County*

Commissioner Will Conley, *Hays County*
Commissioner Debbie Ingalsbe, *Hays County*
Mayor Lucy Johnson, City of Kyle, *Hays County*

Commissioner Douglas Hartfield, *Lee County*
Commissioner Maurice Pitts, *Lee County*, Vice-Chair
Vacant, *Lee County*

Judge Wayne Brascom, *Llano County*
Commissioner Linda Raschke, *Llano County*
Mayor Mike Virdell, City of Llano, *Llano County*

Commissioner Margaret Gomez, *Travis County*
Mayor Caroline Murphy, City of Bee Cave, *Travis County*
Vacant, *Travis County*

Commissioner Cynthia Long, *Williamson County*
Commissioner Ron Morrison, *Williamson County*
Vacant, *Williamson County*

Ex officio Mr. Greg Malatek, *TxDOT*

Bylaws
Capital Area Regional Transportation Planning Organization
of the
Capital Area Council of Governments

Article I – Name, Purpose, Responsibilities

The Capital Area Regional Transportation Planning Organization, herein referred to as CARTPO, enhances regional mobility through education, coordination, and advocacy. CARTPO serves as a forum for elected officials to come together on transportation issues to recommend changes in policy and practice, advocate for legislation, recommend regional priorities, direct certain planning and data initiatives, oversee the federally-prescribed local consultation process, and collaborate with the Capital Area Metropolitan Planning Organization (CAMPO).

“Transportation”, for the purposes of CARTPO’s mission, shall be defined as any road, rail, transit, aviation, bicycle, and pedestrian infrastructure, as well as the associated physical, economic, political, and social impacts of that infrastructure.

CARTPO was originally created as a response to TEA-21 legislation, which called for state departments of transportation to work with officials in non-metropolitan areas when making transportation planning and programming decisions. CARTPO’s responsibilities include:

- Providing a forum for elected officials and community leaders to learn about and discuss relevant transportation topics;
- Evaluating and recommending projects with a regional impact to the Texas Department of Transportation (TxDOT);
- Overseeing research and education on financing mechanisms for transportation and related projects;
- Studying and recommending changes in statutes, rules, or policies related to state or federal transportation programs;
- Coordinating with CAMPO on transportation issues; and
- Developing a regional mobility strategy for the ten-county area;
- Serving as an information clearinghouse for transportation related data.

CAPCOG shall provide staffing and administrative support for all CARTPO activities.

Article II - Membership

CARTPO membership shall be open to representatives from cities, counties, transportation agencies, private and non-profit organizations, and citizens who are interested in regional transportation issues. CARTPO is composed of voting, non-voting ex-officio, non-voting associate, and staff members.

Voting Members

Each county in the 10-county CAPCOG region may choose three (3) elected officials to serve as voting members. Individual counties are encouraged to include at least one municipal representative in their voting membership.

Ex-Officio Member

Each of the following regional transportation stakeholder organizations may choose (1) official to serve as a non-voting ex-officio member:

- Austin Area Research Organization (AARO)
- Austin-San Antonio Corridor Council
- Capital Area Metropolitan Planning Organization (CAMPO)
- Capital Area Rural Transportation System (CARTS)
- Capital Area Transportation Coalition (CATC)
- Capital Metropolitan Transportation Authority (CMTA)
- Central Texas Regional Mobility Authority (CTRMA)
- Greater Austin Chamber of Commerce (GACC)
- Texas Department of Transportation – Austin District (TxDOT)

Associate Member

Any government, organization, or individual interested in regional transportation issues may serve as a non-voting associate member.

Article III - Officers

1. CARTPO shall elect from among its voting members a Chair, Vice Chair at the first meeting of the calendar year.
2. All CARTPO officers must represent a city or county in the 10-county CAPCOG region.
3. Officers serve two-year terms, beginning on the date they are elected.
4. In the event an Officer is unable to fulfill his/her term, CARTPO shall elect a replacement, at a regular or specially called meeting, who serves for the remainder of the unexpired term.
5. In the case of a tie vote at which a quorum is present, the Chair will be deemed to have the authority to break the tie.
6. In case the Chair and Vice-Chair are absent or unable to preside over meetings and perform their duties, CARTPO may appoint a Chair pro tem.

Article IV - Meetings

Regular

1. CARTPO shall meet at least four times annually on a day, time and place specified by the CARTPO Chair or the CAPCOG Executive Director.
2. Written notice of each regular meeting shall be prepared by the CARTPO liaison and mailed, or electronically transmitted, or hand-delivered to each CARTPO representative at least five (5) business days before the meeting date.

3. CARTPO Ad Hoc Committees may meet regularly or specially if called by the Ad Hoc Committee Chair, CAPCOG Executive Director, or Executive Director's designee.

Special

1. CARTPO shall meet specially if called by the CAPCOG Executive Director, the Executive Director's designee, or the CARTPO Chair-
- 2.. Notice of any special meeting shall be given at least 72 hours prior to the special meeting.

Quorum and Action

1. A quorum exists when at least one voting member from six of the 10 counties in the CAPCOG region is present.
2. If a quorum is present when a vote is taken, the affirmative vote of a majority of the representatives entitled to vote and present is the act of CARTPO, except when scoring the Call for Projects.
3. If a quorum is present when scoring the Call for Projects, the average score of the Voting Members from each county is summed and divided by the total number of counties that voted. Voting Members must abstain from scoring projects which exist within the county they represent. The list of projects submitted for evaluation is prioritized according to the average score of the counties present and represents the act of CARTPO.

Open Meetings and Records

1. All meetings of CARTPO shall be open to the public. The meetings are not subject to the Texas Open Meetings Act.
2. Minutes of the CARTPO meetings, documents distributed and other records are the property of CAPCOG.
3. Except where these bylaws require otherwise, *Robert's Rules of Order* shall govern the conduct of CARTPO meetings.

Article V – Ad Hoc Committees

Appointment

Ad hoc committees may be appointed by the CARTPO Chair and shall serve for special purposes to comply with special needs.

Terms

Terms of membership on ad hoc committees shall be established to achieve the purpose for which the committee was created. At least three (3) counties and/or cities must be represented in each ad hoc committee. Ex-Officio members may also be appointed to ad hoc committees for technical expertise and will serve in a non-voting capacity. The CARTPO Chair has the authority to dissolve the ad hoc committee once the committee's purpose is achieved or the committee becomes inactive.

Meetings

The method for calling ad hoc committee meetings shall be at the discretion of the ad hoc committee membership to discharge their responsibility.

Officers

The Chairs of the ad hoc committees shall be appointed by the Chair of CARTPO.

Article VI - Amendments

By Capital Area Council of Governments Executive Committee

The CAPCOG Executive Committee may amend these bylaws at a regular or special called meeting. The written text of a proposed amendment must be included with the notice of the meeting at which the amendment will be discussed and voted on.

By the Capital Area Regional Transportation Planning Organization

Representatives to CARTPO may recommend amendments to these bylaws at a regular or special called meeting. The written text of a recommended amendment must be included with the notice of the meeting at which the amendment will be discussed and voted on. If the CARTPO representatives approve the recommended amendment, it is then forwarded to the CAPCOG Executive Director to be brought to the CAPCOG Executive Committee.

Effective Date

An amendment to these bylaws takes effect when approved by the CAPCOG Executive Committee.

Bylaws History

Adopted 03/14/07

Amended 04/11/07