



Travis County Commissioners Court Agenda Request

Meeting Date: Tuesday, September 10, 2013
Prepared By/Phone Number: C.W. Bruner (854-9760)
Elected/Appointed Official/Dept. Head: Cyd Grimes
Commissioners Court Sponsor: Judge Biscoe

Approve twelve-month extension (Modification No. 4) to Contract No. 4400001092 (HTE Contract No. 10T00123OJ), Union Security Insurance Company, for Dental Services.

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets compliance requirements as outlined by the statutes.

This contract provides DHMO, MAC and PPO dental service plans for Travis County employees. There are no County funds expended on this contract. Funds are 100% paid by the employees.

This Modification No. 4 will extend the contract for an additional twelve (12) months, from October 1, 2013 through September 30, 2014. There is no increase to the rates for Fiscal Year 2014.

Modification No. 3 amended the contract to extend the grace period to sixty (60) days as opposed to the current thirty-one (31) day grace period. With the County change to current employee premium deductions, the contract needed to be modified to ensure premium payments were made according to the policy provisions. An extension to the policy grace period was necessary to accommodate this change.

Modification No. 2 was issued to extend the contract for an additional twelve (12) months, from October 1, 2012 through September 30, 2013.

Modification No. 1 was issued to extend the contract for additional twelve (12) months, from October 1, 2011 through September 30, 2012.

- **Contract Modification Information:**
 Modification Amount: Not Applicable
 Modification Type: Bilateral

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

Modification Period: October 1, 2013 – September 30, 2014

➤ **Funding Information:**

- Shopping Cart/Funds Reservation in SAP:
- Comments: 100% paid by Travis County employees.

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.



Human Resources Management

700 Lavaca Street, Suite 420 • P.O. Box 1748 • Austin, Texas 78767 • (512) 854-9165 / FAX(512) 854-6677

August 13, 2013

TO: C.W. Bruner, Purchasing Agent

FROM: Shannon Steele, Benefit Administrator *smS*
John Rabb, Benefit Manager *AR*

SUBJECT: Assurant Dental 10T00123OJ

Vendor services related to the above contract have been performed as per the in force contract, and the County will exercise the renewal option for Fiscal Year 2014 for all three dental plans.

There is no increase to the rates for FY 14. There is no County funding involved, dental is 100% employee paid.

If you have any questions, please contact John Rabb at 854-2742 or Shannon Steele at 854-6046.



ASSURANT
Employee
Benefits

2323 Grand Boulevard
Kansas City, MO 64108-2670
www.assurant.com

May 20, 2013

Mr. John Rabb
Travis County
#200
1010 Lavaca
Austin, TX 78701

Re: Travis County
Policy/Plan: 5451628
Plan Type: Dental
Anniversary Date: 10/01/2013
Rate Effective Date: 10/01/2013

Dear Mr. Rabb,

Thank you for your business and for choosing Assurant Employee Benefits. We are committed to helping you realize the best value for your benefit dollars. Your decision to offer dental insurance to your employees is an excellent one. Research has shown, and experts agree, that there is an association between periodontal disease and other chronic inflammatory conditions, such as diabetes, cardiovascular disease and Alzheimer's disease according to the American Academy of Periodontology website June, 2011. Preventive dental health today may be the key to healthcare cost savings tomorrow.

Although recognizing the value of dental benefits is an important first step, choosing a dental plan is equally important. All dental plans, products and services are not the same. Assurant Employee Benefits is a leader in dental benefits and offers a nationwide PPO network with more than 100,000 unique providers.

A thorough review of your plan(s) has been completed. For your convenience, the table(s) below shows the monthly rate or fee effective October 1, 2013.

Plan(s)	Current	Renewal
High Dental Freedom - Preferred Plan Access		
Employee	\$33.16	\$33.16
Employee + Spouse	\$66.32	\$66.32
Employee + Children	\$103.73	\$103.73
Employee + Family	\$136.89	\$136.89
Vision (VSP) Employee	Included	Included

Assurant Employee Benefits is the brand name used for prepaid dental products administered by Union Security Insurance Company and provided by affiliated dental companies. Please refer to the issued policy for complete details and all benefit requirements, including all limitations, exclusions, restrictions, and reductions. Contact us for costs and complete details.

We are pleased to inform you that there will be no increase to your High Dental plan rate(s) for the coming year.

Plan(s)	Current	Renewal
Low Dental Freedom - Preferred Plan Access MAC		
Employee	\$20.61	\$20.61
Employee + Spouse	\$39.21	\$39.21
Employee + Children	\$64.58	\$64.58
Employee + Family	\$83.18	\$83.18
Vision (VSP) Employee	Included	Included

We are pleased to inform you that there will be no increase to your Low Dental plan rate(s) for the coming year.

Plan(s)	Current	Renewal
DHMO/Prepaid Dental TX DHMO Dental Plan 189 (High)		
Employee	\$11.70	\$11.70
Employee + Spouse	\$18.70	\$18.70
Employee + Children	\$25.08	\$25.08
Employee + Family	\$29.34	\$29.34
Vision (VSP) Employee	Included	Included

We are pleased to inform you that there will be no increase to your Texas DHMO Dental plan fee(s) for the coming year.

Effective with, and for all claims incurred after the date of your renewal, the "Authority" provision in the CLAIMS PROVISIONS section of the policy is deleted in its entirety and deemed inapplicable.

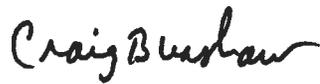
Assurant Employee Benefits provides a full suite of disability, life, dental, vision, accident, cancer, critical illness and hospital confinement indemnity "gap" plans to meet your needs. We are part of Assurant, Inc., a Fortune 500 company.

Contact your Group Sales Office at or e-mail if you have any questions about options and services available to support enrollment and promote good communication of benefits. A personalized re-enrollment strategy can include:

- One-on-one enrollment meetings
- Enrollment for your complete benefits package
- Personalized color enrollment booklets
- A voluntary deduction report (VDR)
- Laptop or iPad enrollment

Again, thank you for your business.

Sincerely,



Craig Bunshaw
Renewal Underwriter
Assurant Employee Benefits
816.474.2607
Craig.Bunshaw@Assurant.com

cc: Group Sales Office

<p>Financial Ratings Union Security Insurance Company A.M. Best A- (Excellent) Moody's A3 (Good) Standard & Poor's A- (Strong) 11/18/2010</p>
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ASSURANT

Employee
Benefits

2323 Grand Boulevard
Kansas City, MO 64108-2670

Is it important for you to be able to access policy information, view your billing statements, and make changes to your account *online*?

Online Advantage is a tool that allows you to manage your policy online in real-time. We built Online Advantage for you, our user. It gives you the power to manage your policy on your terms, at your convenience. And, because we want you to use Online Advantage for the accuracy and efficiency it can provide, there's no additional charge for this service. View a demo today at www.assurantemployeebenefits.com/onlineadvantage!

Ms. Cindy Purinton
Travis County
#200
1010 Lavaca
Austin, TX 78701

Policyholder Mailer

ISSUED BY: PURCHASING OFFICE 700 LAVACA STREET 8 TH FLOOR AUSTIN, TX 78701	PURCHASING AGENT ASST: CW Bruner TEL. NO: (512) 854-9760 FAX NO: (512) 854-4211	DATE PREPARED: August 23, 2013
ISSUED TO: 1000016697 Union Security Insurance Company United Dental Care of Texas, Inc. 3595 Grandview Parkway, Suite 650 Birmingham, Alabama 35243	MODIFICATION NO.: 4	EXECUTED DATE OF ORIGINAL CONTRACT: July 20, 2010

ORIGINAL CONTRACT TERM DATES: October 1, 2010 - September 30, 2011 CURRENT CONTRACT TERM DATES: October 1, 2013 - September 30, 2014

FOR TRAVIS COUNTY INTERNAL USE ONLY: Original Contract Amount: \$ N/A Current Modified Amount \$ N/A

DESCRIPTION OF CHANGES: Except as provided herein, all terms, conditions, and provisions of the document referenced above as heretofore modified, remain unchanged and in full force and effect.

This modification number four is made by the following parties: Union Security Insurance Company (“Union”) and United Dental Care of Texas, Inc. (“United”) and Travis County, Texas (“County”).

RECITALS

In 2010, County issued an RFP P100123-OJ and Company submitted the best negotiated response. As a result. Contractor and County entered into a contract to allow county employees, retirees, and their dependents to purchase group dental benefits. The contract was for a one year term that began October 1, 2010, (“Agreement”) with the option to extend the Agreement for four (4) additional one year periods.

AGREEMENT

Company and County agree to amend the Agreement as follows:

Note to Vendor:
 Complete and sign your portion of the signature block section below for all copies and return all signed copies to Travis County.
 DO NOT execute and return to Travis County. Retain for your records.

LEGAL BUSINESS NAME: <u>Union Security Insurance Company</u>	<input type="checkbox"/> DBA
BY: _____ SIGNATURE	<input type="checkbox"/> CORPORATION
BY: _____ PRINT NAME	<input type="checkbox"/> OTHER
TITLE: _____ ITS DULY AUTHORIZED AGENT	DATE:

LEGAL BUSINESS NAME: <u>United Dental Care of Texas, Inc.</u>	<input type="checkbox"/> DBA
BY: _____ SIGNATURE	<input type="checkbox"/> CORPORATION
BY: _____ PRINT NAME	<input type="checkbox"/> OTHER
TITLE: _____ ITS DULY AUTHORIZED AGENT	DATE:

TRAVIS COUNTY, TEXAS	DATE:
BY: _____ CYD V. GRIMES, C.P.M., TRAVIS COUNTY PURCHASING AGENT	

TRAVIS COUNTY, TEXAS	DATE:
BY: _____ SAMUEL T. BISCOE, TRAVIS COUNTY JUDGE	

1.0 EXERCISE OF OPTION

1.01 Pursuant to 2.02, 9.0, 10.0 and 11.0 of the Agreement, Travis County exercises its third option to extend this Agreement from October 1, 2013 through September 30, 2014 and to provide

- (i) the United Dental Care of Texas, Inc Dental Health Maintenance Organization Plan (DHMO) with no waiting period;
- (ii) the Union Security Insurance Company Freedom Preferred Dental Solutions including the Lifetime of Smiles Program and a waiver of the preventive maximum with a maximum benefit of \$1,000 for lifetime orthodontia and \$1,500 annually for other dental services (“MAC Plan”), and
- (iii) the Union Security Insurance Company, Freedom Preferred Dental Solutions including the Lifetime of Smiles Program and a waiver of the preventive maximum with a maximum benefit of \$1,000 for lifetime orthodontia and \$2,000 annually for other dental services (“PPO Plan”).

2.0 RATE CHANGES

2.01 Pursuant to 2.02 and 9.0, the monthly rates applicable to the DHMO Plan for the third option period of the Agreement are as follows:

TIER OF COVERAGE	THIRD OPTION—FY 2014
Employee only	\$11.70
Employee +1 adult	\$18.70
Employee +1 child	\$18.70
Employee +2 or more children	\$25.08
Employee +1 adult + 1 child	\$25.08
Employee +family	\$29.34

2.02 Pursuant to 2.02 and 10.0, the monthly rates applicable to the MAC Plan for the third option period of the Agreement are as follows:

TIER OF COVERAGE	THIRD OPTION—FY 2014
Employee only	\$20.61
Employee +1 adult	\$39.21
Employee +1 child	\$39.21
Employee +2 or more children	\$64.58
Employee +1 adult + 1 child	\$64.58
Employee +family	\$83.18

2.02 Pursuant to 2.02 and 11.0, the monthly rates applicable to the PPO Plan for the first third period of the Agreement are as follows:

TIER OF COVERAGE	THIRD OPTION—FY 2014
Employee only	\$33.16
Employee +1 adult	\$66.32

Employee +1 child	\$66.32
Employee +2 or more children	\$103.73
Employee +1 adult + 1 child	\$103.73
Employee +family	\$136.89

3.0 INCORPORATION OF CONTRACT

3.01 Contractor and County hereby incorporate this amendment into the Agreement. Contractor and County hereby ratify all of the terms and condition of the Agreement as amended in Modification 4.

4.0 EFFECTIVE DATE

4.01 The changes stated in this amendment are effective on October 1, 2013.