

## Item 23



# Travis County Commissioners Court Agenda Request

**Meeting Date:** July 30, 2013

**Prepared By/Phone Number:** Scott Wilson/854-1182

**Elected/Appointed Official/Dept. Head:** Cyd Grimes

**Commissioners Court Sponsor:** Judge Biscoe

**Agenda Language:** Approve Modification No. 10 to Contract No. 4500000031 (H.T.E. Contract No. 07T00173VC), Securus Technologies, Inc., for inmate pay phone services.

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

On August 28, 2007, the Commissioner's Court approved a contract with Securus Technologies, Inc., for inmate and public pay phone services. The initial term of the contract was October 1, 2007 through September 30, 2008. On October 30, 2012, the Commissioner's Court approved a contract modification which added an Inmate Video Visitation Service that was expected to generate additional revenue amounts based on 23% of the gross revenue. Each video session was projected to last up to twenty (20) minutes and the cost to friends and family was \$20.

At this time, Travis County Sheriff's Office (TCSO), through Information Technology Services (ITS) and Securus Technologies recommends offering a promotion to friends and family of inmates housed in Travis County facilities to use the Video Visitation Service at a reduced cost for up to sixty (60) days. The proposed promotional period would be from August 1, 2013 through September 30, 2013 and the cost of a twenty (20) minute remote visit would be reduced from \$20 to \$10. During this promotional period, Travis County would continue to receive 23% of gross revenue from the video visitation sessions, receiving \$2.30 from each at-home visit.

The goals of this promotion are to reduce traffic in visitation during the upcoming scheduled construction and remodeling of the Visitation

Center at the Travis County Correctional Complex in Del Valle and to increase at-home visits.

Modification No. 9, approved by the Purchasing Agent on October 23, 2012, extended the contract through October 31, 2013.

Modification No. 8, approved by Commissioner's Court on October 30, 2012, added an Inmate Video Visitation Service.

Modification No. 7, approved by Commissioner's Court on April 17, 2012, added an Automated Information Services (AIS) Solution.

Modification No. 6, approved by the Purchasing Agent on October 27, 2011, extended the contract through October 31, 2012.

Modification No. 5, approved by Commissioner's Court on October 19, 2010, extended the contract for another twelve (12) months through October 31, 2011 and add the FCC2 functionality.

Modification No. 4, approved by the Purchasing Agent on September 27, 2010, extended the contract through October 31, 2010.

Modification No. 3, approved by the Purchasing Agent on September 29, 2009, extended the contract through September 30, 2010.

Modification No. 2, approved by Commissioner's Court on November 25, 2008, lowered the Annual Guarantee Revenue from \$1,600,000 to \$1,100,000.

Modification No. 1, approved by the Purchasing Agent on September 24, 2008, extended the contract through September 30, 2009.



Travis County Courthouse, Austin, Texas

**TRAVIS COUNTY INFORMATION TECHNOLOGY SERVICES**

**Tanya Acevedo, Interim Chief Information Officer**

700 Lavaca, Suite 501A, Austin, TX 78701 (512) 854-9372, Fax (512) 854-4401

**DATE:** June 28, 2013

**MEMORANDUM**

**TO:** Cyd Grimes, C.P.M.-Travis County Purchasing Agent

**FROM:** Walter LaGrone, Information Technology Director

**VIA:** Tanya Acevedo, Interim Chief Information Officer

**SUBJECT:** Recommendation to offer a promotional rate for Inmate Video Visitation for 60 days

**Proposed Motion:**

*Recommendation to offer an opportunity for inmate friends and family to use remote Video Visitation for up to 60 days at reduced cost of \$10.00 for a 20 minute visit.*

**Summary and Staff Recommendation:**

Travis County Sheriff Office, through ITS and Securus, recommends offering a promotion to the friends and families of inmates housed in Travis County facilities to use the Securus Video Visitation system at a reduced cost for up to 60 days. The proposed promotional trial period would be from 8/1/13 through 9/30/13. TCSO and Securus have offered to reduce the price of a 20 minute remote visit from \$20.00 to \$10.00 during this promotional period. The goals of this promotion are to reduce traffic in visitation during an upcoming construction project and to increase at-home visits.

**Budgetary and Fiscal Impact:**

During this 60 day promotional period, Travis County would continue to receive 23% of revenue from video visitations. At-home visits would cost \$10.00 per 20 minute visit; Travis County would receive \$2.30 from each at-home visit.

**Issues and Opportunities:**

The promotional period would offer friends and families an opportunity to visit inmates from the visitor's home or other designated place at 50% reduced rate. This period would also take place during upcoming scheduled construction for upgrades and remodeling of the Visitation Building at the Travis County Correctional Complex. It is also hoped that this promotional period would help reduce visitation traffic during construction.

**Background:**

Securus and its predecessor companies have served Travis County as its inmate phone vendor for more than 10 years. The current agreement was approved by Commissioners Court on August 28, 2007 pursuant to RFP # P070173-VC issued on April 2, 2007. The agreement provides for an annual guaranteed payment as prepaid commission for inmate phone services, commissions from pay phones and video visitation sessions at County facilities, and funds for a Contract Liaison. This service provides telephone access privileges for Travis County inmates and additionally serves as a management tool for

inmate populations. This service additionally provides the opportunity for providing Travis County with other products or services that will enhance the Sheriff's operation and assist the friends and families communicate with inmates held in the Travis County Jail.

**Required Authorizations:**

|             |   |
|-------------|---|
| LEGAL:      | Barbara Wilson, County Attorneys Office                 |
| PURCHASING: | Bonnie Floyd, Scott Wilson, Purchasing Department       |
| BUDGET:     | Katie Gipson, Diana Ramirez, Planning and Budget Office |

Cc: Sheriff Greg Hamilton, Major Darren Long, Captain Lisa Brown, TCSO  
Leslie Browder, County Executive for Planning and Budget  
Tanya Acevedo, Rod Brown, Leticia Marquez, Bruni Cruz, ITS

**MODIFICATION OF CONTRACT NO. 4500000031 (H.T.E. Contract No. 07T00173VC) for Inmate Pay****Phone Services**

PAGE 1 OF 2 PAGES

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| ISSUED BY: PURCHASING OFFICE<br>700 LAVACA ST. STE 800<br>AUSTIN, TX 78701 | PURCHASING AGENT ASST: <b>Scott Wilson</b><br>TEL. NO: (512) 854-9700<br>FAX NO: (512) 854-9185 | DATE PREPARED:<br><b>July 16, 2013</b> |
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| ISSUED TO:<br><b>Securus Technologies, Inc.</b><br><b>Attn: Robert Pickens</b><br><b>14651 Dallas PKWY, Ste. 600</b><br><b>Dallas, Texas 75254</b> | MODIFICATION NO.:<br><b>10</b> | EXECUTED DATE OF ORIGINAL CONTRACT:<br><b>August 28, 2007</b> |
|--|--------------------------------|---|

|   |   |
|---|---|
| ORIGINAL CONTRACT TERM DATES: <u>October 1, 2007 through September 30, 2008</u> | CURRENT CONTRACT TERM DATES: <u>November 1, 2012 through October 31, 2013</u> |
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**FOR TRAVIS COUNTY INTERNAL USE ONLY:**

Original Contract Amount: \$ \_\_\_\_\_ Current Modified Amount \$ \_\_\_\_\_

**DESCRIPTION OF CHANGES:** Except as provided herein, all terms, conditions, and provisions of the document referenced above as heretofore modified, remain unchanged and in full force and effect.

This modification is by Securus Technologies, Inc. ("Contractor") and Travis County, Texas ("County").

**Recitals**

In response to Request for Proposals # P070173-VC, Contractor submitted the proposal determined to be the best evaluated offer for inmate and public pay telephone services and other communications services for the Travis County Jail System and entered into a contract with County. Under Modification 8 to that contract, Contractor implemented Video Visitation in the Travis County Jail System. County and Contractor would like to offer users of Video Visitation a reduced fee on a short term basis to encourage additional use of this functionality. Now, therefore, the Contractor and County agree as follows:

**Amendment**

1. 13B VIDEO VISITATION SERVICES. Pursuant to Attachment D, section 12, effective August 1, 2013, section 13B.5 is deleted in full and the following section 13B.5 is inserted in its place.

13B.5 Rates Where a fee applies, the rate for VIDEO VISITATION shall be a fee of \$10.00 for a 20 minute visitation for each remote visitation from August 1, 2013 to September 30, 2013 inclusive and at all other times during this contract the rate for VIDEO VISITATION shall be a fee of \$20.00 for a 20 minute visitation for each remote visitation unless the rate is modified in compliance with this section 13B and is charged to the person scheduling the visitation. Visitation sessions may be scheduled by friends or family. On premises visitations are provided free of charge. Attorney video visitations are provided free of charge from 9:00 am to 3:00 pm on Monday through Friday All other visits by attorneys will be charged at standard visitation rate. However; until functionality is fully developed and implemented, attorney visits will be free of charge . The time parameter functionality will be developed within 12 months of signing of contract and Statement of Work. During the installation period and the first three months after completion of installation of video visitation equipment in all buildings, inmates may receive one free video visitation. To receive the free visitation, inmates must enter their unique PIN number so Contractor can track which inmates have received the free visitation. After all video visitation system equipment has been installed for three (3) months, all video visitations are charged at standard rates.

**Note to Vendor:**

[ x ] Complete and execute (sign) your portion of the signature block section below for all copies and return all signed copies to Travis County.

[ ] DO NOT execute and return to Travis County. Retain for your records.

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| LEGAL BUSINESS NAME: _____   | <input type="checkbox"/> DBA         |
| BY: _____<br>SIGNATURE   | <input type="checkbox"/> CORPORATION |
| BY: _____<br>PRINT NAME  | <input type="checkbox"/> OTHER       |
| TITLE: _____<br>ITS DULY AUTHORIZED AGENT                                | DATE: _____                          |
| TRAVIS COUNTY, TEXAS   | DATE: _____                          |
| BY: _____<br>CYD V. GRIMES, C.P.M., CPPO, TRAVIS COUNTY PURCHASING AGENT | DATE: _____                          |
| TRAVIS COUNTY, TEXAS   | DATE: _____                          |
| BY: _____<br>SAMUEL T. BISCOE, TRAVIS COUNTY JUDGE                       | DATE: _____                          |