

Item 30



Travis County Commissioners Court Agenda Request

Meeting Date: May 8, 2013

Prepared By/Phone Number: Bob Moore 854-9387

Elected/Appointed Official/Dept. Head: Commissioner Gerald Daugherty

Commissioners Court Sponsor: Commissioner Gerald Daugherty

A handwritten signature in black ink, appearing to read "Gerald Daugherty", written in a cursive style.

AGENDA LANGUAGE: Consider and take appropriate action on the appointment of David Streilein to the Emergency Services District #8 Board of Commissioners to serve immediately until December 31, 2014.

BACKGROUND/SUMMARY OF REQUEST:

STAFF RECOMMENDATIONS:

ISSUES AND OPPORTUNITIES:

FISCAL IMPACT AND SOURCE OF FUNDING:

ATTACHMENTS/EXHIBITS:

REQUIRED AUTHORIZATIONS:

N/A

DAVID A. STREILEIN

22136 Rose Grass Lane, Spicewood, TX 78669 * Phone: 512-264-3218

E-Mail: daves@comprehensivenetworksolutions.com

SENIOR-LEVEL EXECUTIVE & MANAGEMENT CONSULTANT

P&L Management * Sales and Business Development

Budgeting & Expense Control * Strategic and Market Planning

Presentation and Training * Key Account Management/Retention

Contract/Price Negotiation * Staff Development and Process Reengineering

PROFESSIONAL PROFILE

- Senior executive with more than 35 years experience leading operations, sales, human resources, marketing and administration at the corporate executive level for major health insurers, entrepreneurial health care enterprises and start-up specialty health plan.
- Executive management consultant providing strategic planning, tactical execution processes, organizational staff and structural reengineering for major financial services companies and health care organizations.
- Results-oriented achiever that focuses on short term, intermediate term and long term strategies and tactics to meet the company or organizations essential purpose and objectives.

PROFESSIONAL EXPERIENCE

Principal, Integration Solutions LLC, 12400 West Highway 71, Suite 350-428, Austin, TX 78738 2007 to present

- Joint venture between Saint Louis Management Group and Comprehensive Network Solutions to bring necessary services to physician organizations having a strategy to develop "Clinical Integration Model" associations.
- Company endorsed nationally by the American Academy of Family Physicians and by similar regional and local physician associations in California, Texas, Missouri, Louisiana and Florida.

Senior Director, Business Development, US Market, AnyWare Group, Saint John, New Brunswick, Canada 2005 to 2007

- Develop strategic distribution partners with complimentary market and client focus.
- Provide strategic account planning, business development, sales forecasting, training and engaging resellers, brokers and account executives.
- Have assisted in closing and deployed product and services to 63 hospitals, 4 health plans and 1 specialty health plan in the US since the company entered the US market with my hiring in 2005.

Chief Executive Officer, Comprehensive Network Solutions, Inc., Austin, TX, 2002 to 2005

- Entrepreneurial start-up funded by me and my wife personally.
- Specialty health network providing evidence based spinal management for workers' compensation clients under the Texas Workers' Compensation Reform Act.
- Executed contract with Concentra Health Systems, the largest workers' compensation health system in Texas in 2004.
- CNS still operating with my wife serving as President.

Chief Executive Officer, Mississippi Physicians Care Network, Jackson, MS 1999 to 2002

- Preferred Provider Organization and Utilization Review Organization, a for profit subsidiary of the Mississippi State Medical Association.
- Took the company to profitability for the first time within 6 months of being engaged.
- Largest statewide PPO in terms of participating providers and second largest in terms of members.
- Developed, licensed and marketed the URO services within first year and expanded to provide these services to workers' compensation clients.

Senior Management Consultant, Robert E. Nolan Company, Dallas, TX. & Simsbury, CT. 1994 to 1999

- Developed the first health care practice for the firm, specializing in integrating health care systems through total quality processes of evidence based treatment guidelines.
- Primarily responsible for sales of new projects and managing of those projects.
- Client account management included all senior level strategic planning and implementation management.
- Principal clients included, BCBS of Virginia; the Anthem Companies; Principal Financial Group; CNA Insurance Company; New Brunswick, Canada, Provincial Health Care Corporation.

Senior Vice President and Chief Consulting Officer, BC & BS of Mississippi and Louisiana, Jackson, MS and Baton Rouge, LA 1990 to 1994

- Senior executive with full P&L responsibility for Major and National accounts including State of Mississippi Employee Plan, State of Mississippi Public School Employee Plan, Mississippi Chemical Corporation, Louisiana Public School Employee Plans, US Government Employee Plans and BCBS Association National Accounts plans. Staff of 400+.
- Additionally responsible for government relations which included lobbying and public policy at the state and federal levels. Was registered lobbyist both state and federal levels.
- Served for one year on national lobbying team for BCBS Association during the Clinton Administration Reform effort.

Senior Consultant, Robert E. Nolan Company, Dallas, TX 1988 to 1990

- Management consulting for clients of this boutique firm specializing in insurance and financial services companies.
- Designed and implemented Total Quality Management and Organization Reengineering programs at major clients including BC & BS of Virginia; BC & BS of Mississippi; BC & BS of Tennessee and Mass Mutual Insurance Company.

Regional Director, Group Health Services, BC of California, Woodland Hills, CA 1986 to 1988

- Statewide responsibility for operations for all group health services excluding California Care HMO. Total staff of 950+ with offices in Woodland Hills, Anaheim Hills, Fresno, Oakland, Sacramento and San Jose. Additionally had full accountability for the BCBS National Accounts plans.
- When group health broke into business units, responsible for operations for the Small Group business unit.
- Last assignment was head of operations for the Major and National accounts business unit.

Various mid level positions with several health insurance companies from 1968 to 1986

- 1984 to 1986 – Director of Operation for Group Health Services, AMI, Beverly Hills, CA – developed operations for the PPO and HMO plans in Houston, Miami, Tampa, Omaha and Birmingham, AL.
- 1980 to 1984 – Regional Manager, Allstate Life Insurance Company, Northbrook, IL – accountable for the Southeast Region for the company's group life and health operations located in Austin, TX.
- 1975 to 1980 – Manager, Prudential Insurance Company, Southwestern Home Office, Houston, TX – managed claims departments for health, disability and dental insurance business; 2 years served as head of the company's human resource department.
- 1969 to 1975 – Management trainee, Account Manager, Travelers Insurance Company, Hartford, CT.
- 1968 to 1969 – High School Teacher and Coach, Marion County Board of Education, Ocala, FL

EDUCATION

- *Bachelor of Arts, Major Sociology: Minors History & Psychology*, University of Pittsburgh, Pittsburgh, PA., 1968
- *Graduate course work*, Wharton School, University of Pennsylvania, Philadelphia, PA, 1988

PROFESSIONAL ASSOCIATIONS

- Founding Member, Service Division, American Society for Quality Control
- Member, American Management Association

- Chair, Consumer and Professional Relations Committee, Health Insurance Association of America, Texas 1976 to 1984
- Member, Hospital – Insurance – Physician Joint Advisory Council (HIPJAC), Texas 1976 to 1985
- Board of Directors Member, American Association of Preferred Provider Organizations
- Vice Chair and Board of Directors Member, National Association of Specialty Health Organizations
- Member, American Academy of Family Physicians, CCR Task Force, 2005 to present
- Member ASTM, E31 Health Care Standards Committee

PROFESSIONAL LICENSES

- Texas licensed agent for Life, Health and Financial Services

PERSONAL

- Married, Spouse: Pamala Jean Streilein
- Hobbies include reading, running, swimming, volunteer work including Habitat for Humanity