

Item 25



Travis County Commissioners Court Agenda Request

Meeting Date: April 16, 2013
Prepared By/Phone Number: David Salazar, 854-9555
Elected/Appointed Official/Dept. Head: County Judge
Commissioners Court Sponsor: Judge Biscoe and
Commissioner Davis

AGENDA LANGUAGE:

CONSIDER AND TAKE APPROPRIATE ACTION REGARDING THE CONCESSIONAIRE CONTRACT AT TRAVIS COUNTY EXPOSITION CENTER.

BACKGROUND/SUMMARY OF REQUEST AND ATTACHMENTS:

STAFF RECOMMENDATIONS:

ISSUES AND OPPORTUNITIES:

FISCAL IMPACT AND SOURCE OF FUNDING:

REQUIRED AUTHORIZATIONS:

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials should be submitted as a pdf to the County Judge's office, agenda@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

Josie (Josephine Z.) Zavala

From: Charles Wells <charles@gmccatering.com>
Sent: Thursday, April 04, 2013 2:06 PM
To: Sam Biscoe
Subject: Travis County Exposition Center contract extension for GMC catering

Judge Biscoe,

I understand the concession contract for the Travis County Expo Center is going to expire on September 30, 2013. My company, GMC Catering, Inc., has held this contract for the past 6 years, and after speaking with you, I also understand that the court would be within the state regulations if they extended my current contract. We at GMC have worked hard over the past 6 years to ensure the events held at the Travis County Expo Center have been provided with excellent concession services. Over the past 6 years GMC has, at our own expense, added new fencing, remodeled the existing concession stands (interior and exterior), built a structure to enclose the cooking area for the main concession stand, and many others. The total monies spent by GMC exceeded \$50,000.00.

Also over the past 6 years, the amount of commission GMC has paid the County has exceeded the previous concessionaire by an average of 27%. GMC also has purchased 4 ATM's and we maintain the usage, providing the County with additional income throughout the year. This is in excess of our food and beverage commissions paid. We also provide a professional staff and quite frankly, we do a good job!

This issue will be on the agenda on April 9th, and I would appreciate your consideration in extending my current contract for another three years.

I would be glad to answer any questions.

Respectfully,

Charles Wells, President, GMC Catering, Inc.
904 Vargas
Austin, Texas, 78741
512-929-8305 – office
512-619-4292 – cell

**Exposition Center
Concession Revenue**

FY07	FY08	FY09	FY10	FY11	FY12	Total
\$ 365,346.20	\$ 527,362.01	\$ 418,844.52	\$ 365,645.43	\$ 342,161.23	\$ 367,744.71	\$ 2,387,104.10
* Numbers above included the \$50,000 annual fee						

