



## Item 18

# Travis County Commissioners Court Agenda Request

**Meeting Date:** April 16, 2013

**Prepared By/Phone Number:** Nancy Barchus, 854-9764

**Elected/Appointed Official/Dept. Head:** Cyd Grimes

**Commissioners Court Sponsor:** Judge Biscoe

**Agenda Language: APPROVE CONTRACT AWARD FOR TRAFFIC PAINT, IFB NO. B1302-004-NB TO THE LOW BIDDER, ENNIS PAINT, INC.**

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

This contract requires the vendor to supply Traffic Paint to Travis County Transportation and Natural Resources Department.

On February 19, 2013, IFB No. B1302-004-NB was issued through BidSync. Four (4) bids were received on March 11, 2013. The Purchasing Office concurs with the Travis County Transportation and Natural Resources Department's recommendation to award a contract to the low bidder Ennis Paint, Inc.

- **Contract Expenditures:** Within the last 10 months \$320,691.25 has been spent against this requirement.

- **Contract-Related Information:**

Award Amount: N/A

Contract Type: Term

Contract Period: April 16, 2013 through April 15, 2014

- **Solicitation-Related Information:**

Solicitations Viewed: 31

Responses Received: 4

HUB Information: N/A

% HUB Subcontractor: N/A

- **Special Contract Considerations:**

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to [agenda@co.travis.tx.us](mailto:agenda@co.travis.tx.us) by Tuesdays at 5:00 p.m. for the next week's meeting.

- Award has been protested; interested parties have been notified.
- Award is not to the lowest bidder; interested parties have been notified.
- Comments:

➤ **Funding Information:**

- SAP Shopping Cart #: N/A
- Funding Account(s): Budgeted Cost Center 1490200145
- Comments:

**Bid Tabulation Packet  
for  
Solicitation B1302-004-NB**

**TRAFFIC PAINT**

**Bid designation: Public**



**Travis County**

## Bid #B1302-004-NB - TRAFFIC PAINT


Creation Date Feb 8, 2013

End Date Mar 11, 2013 3:00:00 PM CDT


Start Date Feb 19, 2013 10:08:27 AM CST


Awarded Date Not Yet Awarded

B1302-004-NB--01-01 YELLOW TRAFFIC PAINT - 55 GALLON DRUM						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
<a href="#">ENNIS PAINT INC.</a>	 First Offer - \$552.75	275 / drum	\$152,006.25			Y
<b>Product Code:</b> <b>Unit Amount Text:</b> <b>Total Amount Text:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b>				
<a href="#">Allstates Coatings Co.</a>	First Offer - \$563.75	275 / drum	\$155,031.25	Y		Y
<b>Product Code:</b> <b>Unit Amount Text:</b> five hundred sixty three dollars and seventy five cents <b>Total Amount Text:</b> one hundred fifty five thousand thirty one dollars and twenty five cents <b>Agency Notes:</b>		<b>Supplier Product Code:</b> ALT-101TX <b>Supplier Notes:</b>				
<a href="#">The Sherwin-Williams Company [Ad]</a>	First Offer - \$638.00	275 / drum	\$175,450.00	Y		Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Six hundred Thirty Eight Dollars <b>Total Amount Text:</b> One Hundred Seventy Five Thousand Four Hundred Fifty Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> TM2315 <b>Supplier Notes:</b>				
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>	First Offer - \$935.00	275 / drum	\$257,125.00	Y		Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Nine Hundred Thirty Five Dollars <b>Total Amount Text:</b> Two Hundred Fifty Seven Thousand One Hundred Twenty Five Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b> Pathmark will NOT pick up empty drums. 10 Days for delivery.				

B1302-004-NB--01-02 WHITE TRAFFIC PAINT - 55 GALLON DRUM						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
<a href="#">ENNIS PAINT INC.</a>	 First Offer - \$569.25	220 / drum	\$125,235.00			Y
<b>Product Code:</b> <b>Unit Amount Text:</b> <b>Total Amount Text:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b>				
<a href="#">Allstates Coatings Co.</a>	First Offer - \$582.45	220 / drum	\$128,139.00			Y
<b>Product Code:</b> <b>Unit Amount Text:</b> five hundred eighty two dollars and forty five cents <b>Total Amount Text:</b> one hundred twenty eight thousand one hundred thirty nine dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> ALT-100TX <b>Supplier Notes:</b>				
<a href="#">The Sherwin-Williams Company [Ad]</a>	First Offer - \$630.30	220 / drum	\$138,666.00	Y		Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Six Hundred Thirty Dollars and Thirty Cents <b>Total Amount Text:</b> One Hundred Thirty Eight Thousand Six Hundred Sixty Six Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> TM2314 <b>Supplier Notes:</b>				
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>	First Offer - \$935.00	220 / drum	\$205,700.00	Y		Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Nine Hundred Thirty Five Dollars <b>Total Amount Text:</b> Two Hundred Five Thousand Seven Hundred Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b> Pathmark will NOT pick up empty drums. 10 Days for delivery.				

B1302-004-NB--01-03 RED TRAFFIC PAINT - 5 GALLON BUCKET						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
<a href="#">Allstates Coatings Co.</a>	First Offer - \$65.00	20 / bucket	\$1,300.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> sixty five dollars <b>Total Amount Text:</b> thirteen hundred dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> ALT-728 <b>Supplier Notes:</b> Pricing for paint in buckets based upon order in full truckload quantities. Bucket order may be combined with drum orders to ensure full truckload.				
<a href="#">The Sherwin-Williams Company [Ad]</a>	First Offer - \$75.00	20 / bucket	\$1,500.00	Y	Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> Seventy Five Dollars <b>Total Amount Text:</b> One Thousand Five Hundred Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> TM2222 <b>Supplier Notes:</b> Due to packaging requirements, pails must be purchased in 80 gallon (16 pail) increments, per color.				
<a href="#">ENNIS PAINT INC.</a>	 First Offer - \$75.00	20 / bucket	\$1,500.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> <b>Total Amount Text:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b>				
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>	First Offer - \$87.50	20 / bucket	\$1,750.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> Eighty Seven Dollars and Fifty Cents <b>Total Amount Text:</b> One Thousand Seven Hundred Fifty Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b> 10 Days for delivery.				

B1302-004-NB--01-04 YELLOW TRAFFIC PAINT - 5 GALLON BUCKET						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
<a href="#">Allstates Coatings Co.</a>	First Offer - \$52.75	20 / bucket	\$1,055.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> fifty two dollars and seventy five cents <b>Total Amount Text:</b> one thousand fifty five dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> ALT-101TX <b>Supplier Notes:</b> Pricing for paint in buckets based upon order in full truckload quantities. Bucket order may be combined with drum orders to ensure full truckload.				
<a href="#">ENNIS PAINT INC.</a>	 First Offer - \$54.75	20 / bucket	\$1,095.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> <b>Total Amount Text:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b>				
<a href="#">The Sherwin-Williams Company [Ad]</a>	First Offer - \$61.55	20 / bucket	\$1,231.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> Sixty One Dollars and Fifty Five Cents <b>Total Amount Text:</b> One Thousand Two Hundred Thirty One Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> TM2315 <b>Supplier Notes:</b> Due to packaging requirements, pails must be purchased in 80 gallon (16 pail) increments, per color.				
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>	First Offer - \$87.50	20 / bucket	\$1,750.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> Eighty Seven Dollars and Fifty Cents <b>Total Amount Text:</b> One Thousand Seven Hundred Fifty Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b> 10 Days for delivery.				

B1302-004-NB--01-05 WHITE TRAFFIC PAINT - 5 GALLON BUCKET						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
<a href="#">Allstates Coatings Co.</a>	First Offer - \$54.75	20 / bucket	\$1,095.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> fifty four dollars and seventy five cents <b>Total Amount Text:</b> one thousand ninety five dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> ALT-100TX <b>Supplier Notes:</b> Pricing for paint in buckets based upon order in full truckload quantities. Bucket order may be combined with drum orders to ensure full truckload.				
<a href="#">ENNIS PAINT INC.</a>	 First Offer - \$56.25	20 / bucket	\$1,125.00		Y	
<b>Product Code:</b> <b>Unit Amount Text:</b> <b>Total Amount Text:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b>				

<a href="#">The Sherwin-Williams Company [Ad]</a>	First Offer - \$62.70	20 / bucket	\$1,254.00	Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Sixty Two Dollars and Seventy Cents <b>Total Amount Text:</b> One Thousand Two Hundred Fifty Four Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> TM2314 <b>Supplier Notes:</b> Due to packaging requirements, pails must be purchased in 80 gallon (16 pail) increments, per color.		
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>	First Offer - \$87.50	20 / bucket	\$1,750.00	Y
<b>Product Code:</b> <b>Unit Amount Text:</b> Eighty Seven Dollars and Fifty Cents <b>Total Amount Text:</b> One Thousand Seven Hundred Fifty Dollars <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes:</b> 10 Days for delivery.		

Supplier Totals

<a href="#">ENNIS PAINT INC.</a>		\$280,961.25 (5/5 items)	
Bid Contact	Kathy Bell <a href="mailto:kathy@ennispaint.net">kathy@ennispaint.net</a> Ph 972-878-8662 x320	Address	P.O. BOX 404 ENNIS, TX 75120
Agency Notes:	Supplier Notes:		
<a href="#">Allstates Coatings Co.</a>		\$286,620.25 (5/5 items)	
Bid Contact	Tracey Charlson <a href="mailto:tac@allstatescoatings.com">tac@allstatescoatings.com</a> Ph 903-845-6436	Address	100 N Lee Dr Gladewater, TX 75647
Qualifications	SB		
Bid Notes	Pricing for paint in buckets based upon order in full truckload quantities. Bucket order may be combined with drum orders to ensure full truckload.		
Agency Notes:	Supplier Notes: Pricing for paint in buckets based upon order in full truckload quantities. Bucket order may be combined with drum orders to ensure full truckload.		
<a href="#">The Sherwin-Williams Company [Ad]</a>		\$318,101.00 (5/5 items)	
Bid Contact	Brandy Reed <a href="mailto:brandy.reed@sherwin.com">brandy.reed@sherwin.com</a> Ph 866-883-6226 Fax 706-846-2224	Address	1001 Nebula Road Manchester, GA 31816
Agency Notes:	Supplier Notes:		
<a href="#">Pathmark Traffic Products of Texas [Ad]</a>		\$468,075.00 (5/5 items)	
Bid Contact	Teresa Rives <a href="mailto:sales@pathmark.net">sales@pathmark.net</a> Ph 512-392-2090	Address	P.O. Box 1066 San Marcos, TX 78667
Bid Notes	Pathmark will NOT pick up empty drums. 10 Days for delivery.		
Agency Notes:	Supplier Notes: Pathmark will NOT pick up empty drums. 10 Days for delivery.		

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**TRANSPORTATION AND NATURAL RESOURCES**  
**STEVEN M. MANILLA, P.E., COUNTY EXECUTIVE**

700 Lavaca, 5<sup>th</sup> Floor  
Travis County Administration Building  
P. O. Box 1748  
Austin, Texas 78767  
(512) 854-9383  
FAX (512) 854-4697

2013 MAR 25 PM 4:34  
RECEIVED  
TRAVIS COUNTY  
PURCHASING  
OFFICE

March 22, 2013

**MEMORANDUM**

**TO:** Cyd Grimes, County Purchasing Agent  
*Cyd Grimes*  
**FROM:** Steven M. Manilla, P.E., County Executive  
*Steve Manilla*  
**SUBJECT:** Award of Solicitation **B1302-004-NB**  
**Traffic Paint**

TNR has reviewed the above referenced bids and recommends award to the overall low bidder, Ennis Paint Inc.

The product category for Paint is 31210000. The budgeted cost center is 1490200145.

If you need additional information, please contact Christina Jensen at 854-7670.

*CJ* CJ:SMM:cj  
Contract File