

Item 14



Travis County Commissioners Court Agenda Request

Meeting Date: February 26, 2013

Prepared By/Phone Number: Scott Wilson/854-1182

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Approve Contract Award for IBM Maintenance, Software Subscription, New Equipment and Upgrades, Support Line Services and On-Site Consulting Services, Contract NO. 4400001359, to the Sole Bidder, Mark III Systems, Inc.

- **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes. This contract will provide new IBM equipment and upgrades, software subscription and on-site consulting services, along with hardware and software maintenance.

On October 26, 2012, RFP NO. 1210-005-SW was issued through BidSync for IBM Maintenance, Software Subscription, New Equipment and Upgrades, Support Line Services and On-Site Consulting Services. One response was received on November 12, 2012. After evaluating the solicitation, Information Technology Services (ITS) recommends awarding a contract to the sole bidder, Mark III Systems, Inc.

- **Contract Expenditures:** Within the last 12 months \$1,394,236 has been spent against this contract.

- **Contract-Related Information:**

Award Amount: Estimated Requirements, as needed basis

Contract Type: Annual

Contract Period: February 26, 2013 through February 25, 2014
(with four (4) one-year renewal options)

➤ **Solicitation-Related Information:**

Solicitations Sent: 37

Responses Received: 1

HUB Information: N/A

% HUB Subcontractor: N/A

➤ **Funding Information:**

SAP Shopping Cart #: Shopping Carts will be entered as needed

Funding Account(s):

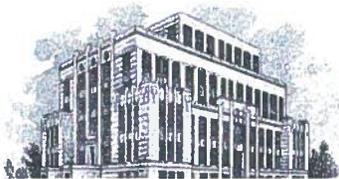
Comments:

Evaluation Matrix for RFP # 1210-005-SW IBM Maintenance, Software Subscription, New Equipment & Upgrades, Support Line Services & On-Site Consulting Services

		Mark III Systems		
Criteria		Weighted Factor	Raw Score	Total Score
1.	CRITERION ONE: Quality of Proposer Credentials:	30%	5	1.50
	Performance History, References, Market Standing and Options Offered			
2.	CRITERION TWO: Cost	30%	5	1.50
	Total Package Cost			
	Per Hour Rate of Proposer's and Manufacturer's Technical Resources, Hardware, Software and Maintenance Discount %			
3.	CRITERION THREE: Completeness of Proposal Relative to Requirements:	15%	4.5	0.68
	Part I – General Requirements			
	Part II – Section A-Specific Requirements			
	Part II – Section B-Technical Requirements			
	Part II – Section C-Required Maintenance Items			
4.	CRITERION FOUR: Methodology	15%	4.5	0.68
	Completion Process			
	Quality Assurance Process			
	Delivery Schedule			
	Company Stability			
5.	CRITERION FOUR: Customer Support	10%	5	0.50
	Parts Availability			
	Maintenance Ability			
	Warranty Provisions - Period and Coverage			
	Contract Terms and Conditions			
	TOTAL SCORE	100%		4.85
	Evaluation Instructions: Each factor above is worth up to 5 points, whole numbers only. Evaluate each proposal against the criteria and assign points (1-5) for each factor, based on the following scale:			
	5 - Excellent 4 - Very Good 3 - Average / acceptable 2 - Fair 1 - Poor (e.g. 35% x 4 = 1.4)			

Signature _____

Date _____



TRAVIS COUNTY INFORMATION TECHNOLOGY SERVICES
700 Lavaca Suite 501A, P. O. Box 1748, Austin, TX 78767 (512) 854-4401

Travis County Courthouse, Austin, Texas

DATE: February 19, 2013
TO: Cyd V. Grimes, C.P.M. – Travis County Purchasing Agent
FROM: Walter LaGrone, Information Technology Director
SUBJ: Recommendation for awarding RFP No. 1210-005-SW IBM Hardware, Software, Equipment Upgrades, Maintenance and Support Services to Mark III.

Proposed Motion:

Approve recommendation for awarding RFP No. 1210-005-SW IBM Hardware, Software, Equipment Upgrades, Maintenance and Support Services to Mark III.

Summary and Staff Analysis:

For the past nine years, Mark III has been the Travis County IBM business partner for IBM services. This contract expires on February 28, 2013. The contract provides Travis County with the path to IBM to purchase annual maintenance, operating software, backup solutions, servers, and storage equipment that support Travis County operations. A bid notification for these services was posted and Mark III was the only bidder for this mission-critical contract.

ITS is recommending that Mark III be awarded RFP No. 1210-005-SW, which is a first-year guarantee contract with four option years that may be awarded subsequently. Mark III has been a reliable partner with both ITS and Travis County and we are confident that that relationship will continue.

Budgetary and Fiscal Impact:

The funding for this contract is included in the below listed line item account:

<i>Maintenance</i>	\$ 694,236	1120040001 511550
<i>Hardware</i>	\$ 1,700,000	1128000001 520050

Issues and Opportunities:

Keeping maintenance contracts for infrastructure equipment up-to-date allows Travis County to respond quickly in the resolution of unforeseen hardware/software malfunctions. Quick action on the repair of servers or storage equipment helps to prevent extended system outages that have an adverse impact upon County operations.

Background:

On an annual basis, Travis County enters into numerous maintenance agreements with major computer and telecommunications vendors to provide the necessary services and equipment to repair Travis County's mission critical computer systems, network equipment, and telecommunications equipment.

Required Authorizations:

LEGAL:	Tenley Aldredge, County Attorney's Office
PURCHASING:	Bonnie Floyd, Scott Wilson, Purchasing Office
BUDGET:	Katie Gipson, Planning and Budget Office

CC: Leslie Browder, County Executive for Planning and Budget
Tanya Acevedo, Rod Brown, Randy Lott, Bruni Cruz, ITS