

Item 3



Travis County Commissioners Court Agenda Request

Meeting Date: December 11, 2012

Prepared By/Phone Number: Nancy Barchus, 854-9764

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: APPROVE CONTRACT AWARD FOR NITRILE EXAM GLOVES, IFB NO. B1210-002-NB, TO THE LOW BIDDER, TRONEX HEALTHCARE INDUSTRIES.

➤ **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

➤ This contract requires the vendor to supply Tronex Nitrile Powder Free (non-sterile) TXT Exam Gloves to Travis County Sheriff's Office. The nitrile exam gloves meet the specifications required by our law-enforcement officers in the field and at the correctional complex. They must be strong enough to withstand tears, punctures and protect the officers from blood-borne pathogens.

On October 23, 2012, IFB No.B1210-002-NB was issued through BidSync. Six (6) bids were received on November 13, 2012. The Purchasing Office concurs with Travis County Sheriff's Office's recommendation to award a contract to the low bidder, Tronex Healthcare Industries.

➤ **Contract Expenditures:** Within the last 6 months \$14,349.30 has been spent against this requirement.

➤ **Contract-Related Information:**

Award Amount: N/A

Contract Type: Term

Contract Period: December 11, 2012 through December 10, 2013

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to agenda@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

➤ **Solicitation-Related Information:**

Solicitations Viewed: 72

Responses Received: 6

HUB Information: N/A

% HUB Subcontractor: N/A

➤ **Special Contract Considerations:**

Award has been protested; interested parties have been notified.

Award is not to the lowest bidder; interested parties have been notified.

Comments:

➤ **Funding Information:**

SAP Shopping Cart #:

Funding Account(s): 11370440001, GL #510190

Comments:

**Bid Tabulation Packet
for
Solicitation B1210-002-NB**




NITRILE EXAM GLOVES

Bid designation: Public



Travis County

Bid #B1210-002-NB - NITRILE EXAM GLOVESCreation Date **Oct 9, 2012**End Date **Nov 13, 2012 3:00:00 PM CST**Start Date **Oct 23, 2012 8:39:57 AM CDT**Awarded Date **Not Yet Awarded**

B1210-002-NB--01-01 TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES: TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES (SMALL)						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Tronex Healthcare Industries	First Offer - \$36.30	116 / case	\$4,210.80	Y	Y	
Product Code: 9250-10 Unit Amount Text: thirty six dollars and thirty cents Total Amount Text: four thousand two hundred and ten and seventy nine cents Agency Notes:		Supplier Product Code: 9250-10 Supplier Notes: Tronex nitrile item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases				
Tronex Healthcare Industries	 Alt 1 - \$36.30	116 / case	\$4,210.80		Y	
Product Code: 9250-10 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:				
Janpak	First Offer - \$47.42	116 / case	\$5,500.72	Y	Y	
Product Code: 9250-10 Unit Amount Text: forty seven dollars and forty two cents Total Amount Text: five thousand five hundred dollars and seventy two cents Agency Notes:		Supplier Product Code: Supplier Notes: Hospeco GL-N106F Blue Nitrile Powder-Free Small				
Pyramid School Products	First Offer - \$48.90	116 / case	\$5,672.40	Y	Y	
Product Code: 9250-10 Unit Amount Text: FORTY EIGHT DOLLARS AND NINETY CENTS Total Amount Text: FIVE THOUSAND SIX HUNDRED SEVENTY TWO DOLLARS AND FORTY CENTS Agency Notes:		Supplier Product Code: Supplier Notes: TRADEX (AMBITEX) #NSM200 (SEE ATTACHED SPEC. SHEET) **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS**				
Henry Schein, Inc	 First Offer - \$60.30	116 / case	\$6,994.80		Y	
Product Code: 9250-10 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:				
Buy Indian Medical	First Offer - \$69.30	116 / case	\$8,038.80		Y	
Product Code: 9250-10 Unit Amount Text: Sixty nine dollars and 30 cents Total Amount Text: Eight thousand thirty eight dollars and 80 cents Agency Notes:		Supplier Product Code: 9010-10 Supplier Notes:				
BIKO, Inc.	First Offer - \$100.16	116 / case	\$11,618.56		Y	
Product Code: 9250-10 Unit Amount Text: One hundred and 16/100 Total Amount Text: Eleven thousand six hundred and eighteen and 56/100 Agency Notes:		Supplier Product Code: Supplier Notes:				
B1210-002-NB--01-02 TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES: TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES (MEDIUM)						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Tronex Healthcare Industries	First Offer - \$36.30	612 / case	\$22,215.60		Y	
Product Code: 9250-20 Unit Amount Text: thirtysix dollars and thirty Total Amount Text: twenty two thousand two hundred and fifteen dollars and sixty cents Agency Notes:		Supplier Product Code: 9250-20 Supplier Notes: Tronex nitrile item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases				
Tronex Healthcare Industries	 Alt 1 - \$36.30	612 / case	\$22,215.60		Y	

Product Code: 9250-20 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Janpak</u>	First Offer - \$47.42	612 / case	\$29,021.04	Y	Y
Product Code: 9250-20 Unit Amount Text: forty seven dollars and forty two cents Total Amount Text: twenty nine thousand twenty one dollars and four cents Agency Notes:		Supplier Product Code: Supplier Notes: Hospeco GL-N106F Blue Nitrile Powder-Free Medium			
<u>Pyramid School Products</u>	First Offer - \$48.90	612 / case	\$29,926.80		Y
Product Code: 9250-20 Unit Amount Text: FORTY EIGHT DOLLARS AND NINETY CENTS Total Amount Text: TWENTY NINE THOUSAND NINE HUNDRED TWENTY SIX DOLLARS AND EIGHTY CENTS Agency Notes:		Supplier Product Code: Supplier Notes: TRADEX (AMBITEX) #NMD200 (SEE ATTACHED SPEC. SHEET) **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS**			
<u>Henry Schein, Inc.</u>	First Offer - \$60.30	612 / case	\$36,903.60		Y
Product Code: 9250-20 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Buy Indian Medical</u>	First Offer - \$69.30	612 / case	\$42,411.60		Y
Product Code: 9250-20 Unit Amount Text: Sixty nine dollars and 30 cents Total Amount Text: Forty two thousand four hundred eleven dollars and 60 cents Agency Notes:		Supplier Product Code: 9010-20 Supplier Notes:			
<u>BIKO, Inc.</u>	First Offer - \$100.16	612 / case	\$61,297.92		Y
Product Code: 9250-20 Unit Amount Text: One hundred and 16/100 Total Amount Text: Sixtyone thousand two hundred and ninetyseven and 92/100 Agency Notes:		Supplier Product Code: Supplier Notes:			

B1210-002-NB--01-03 TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES: TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES (LARGE)					
Supplier	Unit Price	Qty/Unit	Total Price	Atch.	Docs
<u>Tronex Healthcare Industries</u>	First Offer - \$36.30	832 / case	\$30,201.60		Y
Product Code: 9250-30 Unit Amount Text: thirty six dollars and thirty Total Amount Text: thirty thousand two hundred and one dollars and sixty cents Agency Notes:		Supplier Product Code: 9250-30 Supplier Notes: Tronex nitrile item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases			
<u>Tronex Healthcare Industries</u>	Alt 1 - \$36.30	832 / case	\$30,201.60		Y
Product Code: 9250-30 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Janpak</u>	First Offer - \$47.42	832 / case	\$39,453.44	Y	Y
Product Code: 9250-30 Unit Amount Text: forty seven dollars forty two cents Total Amount Text: thirty nine thousand four hundred fifty three dollars and forty four cents Agency Notes:		Supplier Product Code: Supplier Notes: Hospeco GL-N106F Blue Nitrile Powder-Free Large			
<u>Pyramid School Products</u>	First Offer - \$48.90	832 / case	\$40,684.80		Y
Product Code: 9250-30 Unit Amount Text: FORTY EIGHT DOLLARS AND NINETY CENTS Total Amount Text: FORTY THOUSAND SIX HUNDRED EIGHTY FOUR DOLLARS AND EIGHTY CENTS Agency Notes:		Supplier Product Code: Supplier Notes: TRADEX (AMBITEX) #NLG200 (SEE ATTACHED SPEC. SHEET) **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS**			
<u>Henry Schein, Inc.</u>	First Offer - \$60.30	832 / case	\$50,169.60		Y

Product Code: 9250-30 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Buy Indian Medical</u>	First Offer - \$69.30	832 / case	\$57,657.60		Y
Product Code: 9250-30 Unit Amount Text: Sixty nine dollars and 30 cents Total Amount Text: Fifty seven thousand six hundred fifty seven and 60 cents Agency Notes:		Supplier Product Code: 9010-30 Supplier Notes:			
<u>BIKO, Inc.</u>	First Offer - \$100.16	832 / case	\$83,333.12		Y
Product Code: 9250-30 Unit Amount Text: One hundred and 16/100 Total Amount Text: Eightythree thousand three hundred and thirtythree and 12/100 Agency Notes:		Supplier Product Code: Supplier Notes:			

B1210-002-NB--01-04 TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES: TRONEX NITRILE POWDER FREE (NON-STERILE) TXT EXAM GLOVES (EXTRA LARGE)					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
<u>Tronex Healthcare Industries</u>	First Offer - \$36.30	1344 / case	\$48,787.20		Y
Product Code: 9250-35 Unit Amount Text: thirty six dollars and thirty Total Amount Text: fourty eight thousand seven hundred and elgthy seven and twenty cents Agency Notes:		Supplier Product Code: 9250-35 Supplier Notes: Tronex nitril item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases			
<u>Tronex Healthcare Industries</u>	Alt 1 - \$36.30	1344 / case	\$48,787.20		Y
Product Code: 9250-35 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Janpak</u>	First Offer - \$47.42	1344 / case	\$63,732.48	Y	Y
Product Code: 9250-35 Unit Amount Text: forty seven dollars forty two cents Total Amount Text: sixty three thousand seven hundred thirty two dollars and forty elgnt cents Agency Notes:		Supplier Product Code: Supplier Notes: Hospeco GL-N106F Blue Nitrile Powder Free XL			
<u>Pyramid School Products</u>	First Offer - \$48.90	1344 / case	\$65,721.60		Y
Product Code: 9250-35 Unit Amount Text: FORTY EIGHT DOLLARS AND NINETY CENTS Total Amount Text: SIXTY FIVE THOUSAND SEVEN HUNDRED TWENTY ONE DOLLARS AND SIXTY CENTS Agency Notes:		Supplier Product Code: Supplier Notes: TRADEX (AMBITEX) #NXL200 (SEE ATTACHED SPEC. SHEET) **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS**			
<u>Henry Schein, Inc.</u>	First Offer - \$60.30	1344 / case	\$81,043.20		Y
Product Code: 9250-35 Unit Amount Text: Total Amount Text: Agency Notes:		Supplier Product Code: Supplier Notes:			
<u>Buy Indian Medical</u>	First Offer - \$69.30	1344 / case	\$93,139.20		Y
Product Code: 9250-35 Unit Amount Text: Sixty nine dollars and 30 cents Total Amount Text: Ninety three thousand one hundred thirty nine and 20 cents Agency Notes:		Supplier Product Code: 9010-35 Supplier Notes:			
<u>BIKO, Inc.</u>	First Offer - \$94.15	1344 / case	\$126,537.60		Y
Product Code: 9250-35 Unit Amount Text: One hundred and 16/100 Total Amount Text: One hundred and twentysix thousand five hundred and thirtyseven and 60/100 Agency Notes:		Supplier Product Code: Supplier Notes:			

Supplier Totals

<u>Tronex Healthcare Industries</u>		\$105,415.20 (4/4 Items)
Bid Contact	Kim Caramanna bdomenech@tronexcompany.com Ph 973-335-2888	Address 2 Cranberry Road Parsippany, NJ 07054
Qualifications	MBE SB	
Bid Notes	Tronex nitrile item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases	
Agency Notes:	Supplier Notes: Tronex nitrile item #9250, packaged 100/glvs/bx/10/bx/case fob destination based on a minimum of 140 cases	
<u>Janpak</u>		\$137,707.68 (4/4 Items)
Bid Contact	Jeff Ashworth jashworth@janpak.com Ph 214-909-5651	Address 3101 High River Ste 101 Fort Worth, TX 76155
Bid Notes	Sample sent 11/13/12	
Agency Notes:	Supplier Notes: Sample sent 11/13/12	
<u>Pyramid School Products</u>		\$142,005.60 (4/4 Items)
Bid Contact	DANIEL SANDERS bids@pyramidsp.com Ph 800-792-2644 Fax 813-621-7688	Address 6510 N 54TH ST Tampa, FL 33610-1908
Qualifications	SB	
Bid Notes	*OUR BID REFERENCE NUMBER IS #B1210-002-NBTRAVISCO. THIS NUMBER MUST BE REFERENCED ON ALL ORDERS PLACED AGAINST THIS BID. **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS	
Agency Notes:	Supplier Notes: *OUR BID REFERENCE NUMBER IS #B1210-002- NBTRAVISCO. THIS NUMBER MUST BE REFERENCED ON ALL ORDERS PLACED AGAINST THIS BID. **TRADEX MINIMUM ORDER IS 60 CASES, COMBINED ITEMS	
<u>Henry Schein, Inc</u>		\$175,111.20 (4/4 Items)
Bid Contact	Ron Urban rob.urban@henryschein.com Ph 631-454-3103	Address 135 Duryea Rd Melville, NY 11747
Agency Notes:	Supplier Notes:	
<u>Buy Indian Medical</u>		\$201,247.20 (4/4 Items)
Bid Contact	Alan Kralmer akralmer@gmail.com Ph 770-354-9203	Address P.O. Box 71582 Marietta, GA 30007
Qualifications	DBE MBE	
Agency Notes:	Supplier Notes:	
<u>BIKO, Inc.</u>		\$282,787.20 (4/4 Items)
Bid Contact	Ruben Myers rmyers.biko@gmail.com Ph 352-527-8482	Address P.O. Box 522 Hernando, FL 34442
Agency Notes:	Supplier Notes:	

**



JAMES N. SYLVESTER
Chief Deputy

GREG HAMILTON

TRAVIS COUNTY SHERIFF

P.O. Box 1748
Austin, Texas 78767
(512) 854-9770
www.tcsheriff.org

PHYLLIS CLAIR
Major - Law Enforcement

DARREN LONG
Major - Corrections

MARK SAWA
Major - Administration & Support

Date: November 15, 2012

MEMORANDUM

TO: Nancy Barchus, Purchasing

FROM: Samantha Peterman, Accounting Clerk *SP*

THROUGH: Maria Wedhorn, Lead Financial Analyst

SUBJECT: TRONEX- NITRILE GLOVES—B1210-002-NB

RECEIVED
TRAVIS COUNTY
2012 NOV 26 PM 12:36
PURCHASING
OFFICE

The Travis County Sheriff's Office would like to award the bid to Tronex for the Nitrile Gloves.

Funding sources is account 1370440001. GL#510190, product#42290000.

If you have any question please feel free to give me a call at 854-4185.

XC: Maria Wedhorn, Lead Financial Analyst