



Travis County Commissioners Court Agenda Request

Meeting Date: October 2, 2012

Prepared By/Phone Number: Loren Breland, 854-4854

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Consider and take appropriate action for the following items.

A. Approve order exempting the purchase of patient ventilators for Starflight from CareFusion, from the competitive procurement process pursuant to section 262.024(a)(7)(A) of the County Purchasing Act.

B. Pursuant to Section 263.152 of the Texas Local Government Code, declare Pulmonetics LTV 1000 ventilators as surplus property and authorize same as trade-in on new equipment.

➤ **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

The Travis County Commissioners Court approved the purchase of new patient ventilators during the FY13 budget process. These new patient ventilators will replace the current Pulmonetics LTV 1000 ventilators originally purchased by Travis County in 2006. CareFusion is the sole manufacturer and distributor for Revel ventilators. These new ventilators offer significant improvements over the older model with reduced maintenance, weight and size. Purchasing 4 new Revel ventilators at \$17,900.00 each.

Carefusion is offering trade-in allowances for the current monitors and ventilators. Carefusion is offering \$1,790.00 trade-in for each LTV 1000.

The current Pulmonetics LTV1000 ventilators have Travis County asset numbers 123592, 123493 and 123594

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

➤ **Contract-Related Information:**

Award Amount: CareFusion - \$68,255.00

Contract Type: One time purchase.

Comments:

➤ **Funding Information:**

Funding Account(s): SAP cost center 1598000001

Comments: Funded from FY13 budget.

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**ORDER EXEMPTING
PURCHASE OF CAREFUSION REVEL VENTILATORS
FROM REQUIREMENTS OF THE COUNTY PURCHASING ACT**

WHEREAS, the Commissioners Court of Travis County, Texas has received a Sole Source Justification from Starflight and an Affidavit of Single Source sworn and submitted by the Purchasing Agent in accordance with TEXAS LOCAL GOVERNMENT CODE, 262.024 (a) (7) (A) and

WHEREAS, based on the evidence presented, the Commissioners Court of Travis County, Texas finds that there is only one source available for the purchase of CareFusion Revel Ventilators.

NOW, THEREFORE, the Commissioners Court of Travis County, Texas hereby orders that the purchase of CareFusion Revel Ventilators is exempt from the requirements of the County Purchasing Act because it is a contract for the purchase of an item that can be obtained from only one source.

Signed and entered this ____ day of _____, 2012.

Samuel T. Biscoe, County Judge
Travis County, Texas

Ron Davis
Commissioner, Precinct 1

Sarah Eckhart
Commissioner, Precinct 2

Karen Huber
Commissioner, Precinct 3

Margaret Gomez
Commissioner, Precinct 4

September 24, 2012

TO: Commissioners Court
Travis County, Texas

SOLE SOURCE ACQUISITION OF CAREFUSION REVEL VENTILATORS

I CERTIFY THAT THE PURCHASE OF CAREFUSION Revel ventilators for Travis County constitutes a sole source procurement, and is only available through CareFusion. I, therefore, find that this is a sole source purchase pursuant to V.T.C.A. Local Government Code 262.024 and is to be entered into the Commissioners Court minutes.

This statement is submitted pursuant to V.T.C.A. Local Government Code 262.024 and is to be entered into the Commissioners Court minutes.

Cyd V. Grimes, C.P.M., CPPO
Travis County Purchasing Agent

APPROVED () DISAPPROVED ()

BY COMMISSIONERS COURT ON _____
(DATE)

(COUNTY JUDGE)



Travis County
STAR Flight



7800 Old Manor Road
Austin, TX 78724
www.starflightrescue.org

Dispatch 1-800-531-STAR
Administration (512) 854-6464
Fax (512) 854-6466

Date: September 21, 2012
To: Cyd Grimes, Purchasing Agent
Through: Danny Hobby, Executive Manager, Emergency Services
From: Casey Ping, Program Director
Subject: **STAR Flight** Patient Ventilators

The Travis County Commissioners Court approved the purchase of new patient ventilators (Carefusion ReVel) during the FY13 budget process. These new ventilators will replace our current ones (Pulmonetics LTV 1000) which were purchased in 2006. These new ventilators offer significant improvements over the older model with current technology, reduced maintenance cost, and reduced weight and size.

The current bid includes the trade in of the current LTV1000 ventilators. The current monitors have Travis County Asset numbers 123592, 123593 and 123594.

We need Commissioners Court approval to trade the current monitors in for the purchase of the new ventilators. Carefusion is the sole-source provider for the ventilators and is offering \$1970 trade-in for each LTV100 ventilator.

Please let us know if you have any questions

Casey

CareFusion #203
17400 Medina Road, Suite 100
Minneapolis, Minnesota 55447-1341
763.398.8300 tel
763.398.8400 fax



www.carefusion.com

September 06, 2012

Loren Breland
Loren.Breland@co.travis.tx.us

Dear Loren,

I understand you have made an inquiry about the Revel, p/n 19260-001, Ventilator and were looking for sources in which to obtain this product. This product is manufactured and sold exclusively by us, CareFusion #203. We do not have distributors in which you could obtain these from; therefore, we are the sole source to obtain the Revel.

If we can be of further assistance please don't hesitate to call our Customer Care Department @ 800/754-1914.

Sincerely,
CareFusion #203

Deb Solie
Customer Service Manager