



Travis County Commissioners Court Agenda Request

Meeting Date: 06/26/2012

Prepared By/Phone Number: Ron Dube

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Pursuant to Section 263.152 of the Texas Local Government Code, declare four (4) air quality monitors surplus for trade in on new equipment.

Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

Emergency Services would like to trade in four (4) air quality monitors for new generation 6-sensor hardware upgrade w/ data-logging and wireless capability. Wireless capability allows the department to provide law enforcement and large event monitoring without putting personnel at risk. Data-logging capability allows the department to provide incident data for assistance in law enforcement prosecution.

FarrWest (vendor) has worked with Rae Systems (manufacturer) to provide discounted pricing that will allow us to upgrade monitor hardware in (3) of our (4) air quality monitors within the remaining grant funds currently available. The 4th air quality monitor will be funded through county funds. The result is a savings of over \$5500.

➤ **Funding Information:**

Purchase Requisition in SAP: 1000002509, 1000002459

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.



Travis County Hazardous Materials Response Team

P.O. Box 1748. Austin, TX 78767

Phone: 512.974.0476

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www.tchazmat.org

FarrWest Vendor Justification:

Currently we have a contract with SafeWare for monitor maintenance and calibration. This contract is limited in scope and does not provide for unit upgrades other than firmware. As it turns out this year marks the end of manufacture support and replacement parts due to the discontinuance of this legacy product. Upgrading legacy products is not within the current scope of the SafeWare maintenance and calibration contract, and this upgrade must be addressed as an individual purchase.

Recently, our local service branch of SafeWare was closed down due to SafeWare personnel providing poor service to their customers. This negative customer support has reflected on the manufacture Rae Systems and they have distanced themselves from the SafeWare company. As a result discounted pricing is not available through the SafeWare vendor.

Travis County's experience with SafeWare has been below expectations due to administrative mistakes in processing service requests, extended delays in repairing equipment, and failure to meet contract obligations unless direct involvement from County personnel. It will not be our recommendation to continue service with SafeWare, and we plan to shift monitor support and service to FarrWest.

FarrWest has worked with Rae Systems to provide discounted pricing that will allow us to upgrade monitor hardware in 3 of our 4 MultiRae units within the remaining grant funds currently available. The 4th will be funded through county funds. The result is a savings of \$5487 working with this vendor. Purchasing this hardware from SafeWare would exceed current available funds due to SafeWare's inability to obtain manufacture discounting at these levels from Rae Systems.

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Current Monitor S/N's
Manufacture – Rae Systems Model – MultiRae+
S/N- 095-509516
S/N- 095-509524
S/N- 095-508592
S/N- 095-507672



Travis County Hazardous Materials Response Team
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Purchase Info

Project	Grant Funds	County Funds	Shopping Cart #	Budget Code
Upgrade 3 of 4 Monitors w/ SHSP Grant	\$5013	\$0	1000002509	Grant – 800121 HTE Fund 886
Upgrade 1 of 4 Monitors w/ County Funds	\$0	\$1700	1000002459	6099 - old 510260 - new
If SafeWare used for Upgrades	\$5013	\$6,987	N/A	N/A