



Travis County Commissioners Court Agenda Request

Meeting Date: February 21, 2012

Prepared By/Phone Number: Lori Clyde/854-4205

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Approve Modification No. 10 to Contract No. MA080155LC, Future Com, Ltd., for IT Security Products, Support and Services.

Ø **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

The BEFIT project and the ITS Department recommends the immediate purchase of encryption security licenses, appliance and support from Future Com, LTD to expand the security program for the BEFIT environment. The ITS Department recommends this purchase to ensure that the county can continue to meet the needs of the Information Security Management Program and therefore meet its obligations under federal, state, and local regulations and policy for the protection of information generated and used by the County in its daily operations.

These encryption security products are part of the overall BEFIT project budget approved by Commissioners' Court on 12-7-2010. We support the procurement of these products and believe that they are needed in order to secure the SAP application and data. The total cost of this purchase is \$75,325.00.

Ø **Contract Expenditures:** Within the last 12 months \$1,126,958.04 has been encumbered and \$1,088,163.79 spent against this contract.

Ø **Contract Modification Information:**

Modification Amount: \$75,325.00

Modification Type: Additional Equipment

Modification Period: Beginning February 21, 2012

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

Ø **Funding Information:**

Purchase Requisition in H.T.E.: 550889 & 551011

Funding Account(s): 001-0615-516-6099, 001-0615-516-3002, 001-0615-516-5002, 526-1245-523-3002, 526-1245-523-5002

Comments:

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by **Tuesdays at 5:00 p.m.** for the next week's meeting.

TRAVIS COUNTY
AUDITOR'S OFFICE

SUSAN A. SPATARO, CPA, CMA
COUNTY AUDITOR



TRAVIS COUNTY
ADMINISTRATION BUILDING
P.O. BOX 1748
AUSTIN, TX. 78767
(512) 854-9125
FAX: (512) 854-9164

TO: Cyd Grimes, Purchasing Agent DATE: Feb 2, 2012
FROM: Mike Wichern, Chief Assistant County Auditor and Joe Harlow, Chief
Information Officer
SUBJECT: Procurement of encryption productions for Project BEFIT

Proposed Motion:

Approve the procurement of encryption security products from the vendor Future Com, Ltd for the BEFIT project.

Purpose:

The BEFIT project and the ITS Department recommends the immediate purchase of encryption security licenses, appliance and support from Future Com, LTD to expand the security program for the BEFIT environment. The ITS Department recommends this purchase to ensure that the county can continue to meet the needs of the Information Security Management Program and therefore meet its obligations under federal, state, and local regulations and policy for the protection of information generated and used by the County in its daily operations.

Budgetary and Fiscal Impact:

These encryption security products are part of the overall BEFIT project budget approved by Commissioners' Court on 12-7-2010. We support the procurement of these products and believe that they are needed in order to secure the SAP application and data.

The total impact of the purchase is \$75,325.00.

The individual line items are:

001-0615-516-6099	\$9,750.00
001-0615-516-3002	\$33,750.00
001-0615-516-5002	\$7,425.00
526-1245-523-3002	\$20,000.00
526-1245-523-5002	\$4,400.00

cc: Susan Spataro, County Auditor
Jose Palacios, Chief Assistant County Auditor
Mike Wichern, Chief Assistant County Auditor
Lori Clyde, Purchasing Agent
William Derryberry, Planning and Budget Office
Katie Gipson, Planning and Budget Office

OFFICE OF
PURCHASING
FEB -3 10 01
RECEIVED

PURCHASE REQUISITION NBR: 0000550889

REQUISITION BY: MYRNA CREECY 854-6667

STATUS: READY FOR BUYER PROCESS
 REASON: PURCHASE OF VORMETRIC ENCRYPTION

DATE: 1/20/12

SHIP TO LOCATION: TRAVIS COUNTY - RUSK BLDG SUGGESTED VENDOR: 58748 FUTURE COM LTD

DELIVER BY DATE: 1/27/12

LINE NBR	DESCRIPTION	QUANTITY	UOM	UNIT COST	EXTEND COST	VENDOR PART NUMBER
1	DATABASE ENCRYPTION EXPERT AGENT-WINDOWSPRODUCTION COMMODITY: COMPUTER SOFTWARE/MICRO SUBCOMMOD: UTILITIES: BACKUP, VIRUS	32.00	EA	750.0000	24000.00	VOR-A-SDB-P
2	DATABASE ENCRYPTION EXPERT AGENT - WINDOWS NON-PRODUCTION PART VOR-A-SDB-P COMMODITY: COMPUTER SOFTWARE/MICRO SUBCOMMOD: UTILITIES: BACKUP, VIRUS	26.00	EA	375.0000	9750.00	VOR-A-SDB-P
3	1 YR ANNUAL SUPPORT-PREMIUM 7X24 COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMMOD: SOFTWARE MAINT/SUPPORT	1.00	EA	7425.0000	7425.00	SS-PS0001
4	VORMETRIC PROFESSIONAL SERVICES 5 DAYS REMOTE SERVICES DAY-FULL DAY INCREMENTS COMMODITY: MISCELLANEOUS SERVICES SUBCOMMOD: INSTALLATION SERVICES	5.00	EA	1950.0000	9750.00	VOR-P-PRO-S
REQUISITION TOTAL:					50925.00	

ACCOUNT INFORMATION

LINE #	ACCOUNT	PROJECT	%	AMOUNT
1	00106155163002	OPERATG SUPPLIES,RP&E,NC SOFTWARE	100.00	24000.00
2	00106155163002	OPERATG SUPPLIES,RP&E,NC SOFTWARE	100.00	9750.00
3	00106155165002	REPR & MTNC-SERVCS PURCHD MAINTENANCE AGREEMENTS-DP	100.00	7425.00
4	00106155166099	OTHER PURCHASED SERVICES OTHER PURCHASED SERVICES	100.00	9750.00
				50925.00

REQUISITION IS IN THE CURRENT FISCAL YEAR.

Account Balance Inquiry

Account number . . . : 1-0615-516.30-02
Fund : 001 GENERAL FUND
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 51 GENERAL GOVERNMENT
Sub activity : 6 COUNTY AUDITOR
Element : 30 OPERATG SUPPLIES, RP&E, NC
Object : 02 SOFTWARE

Project Req'd

Original budget :	0	
Revised budget :	52,953	01/18/2012
Actual expenditures - current . . . :	799.00	
Actual expenditures - ytd :	.00	
Unposted expenditures :	.00	
Encumbered amount :	5,709.25	
Unposted encumbrances :	.00	
Pre-encumbrance amount :	38,637.50	
Total expenditures & encumbrances:	45,145.75	85.3%
Unencumbered balance :	7,807.25	14.7

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

Account number . . . : 1-0615-516.50-02
Fund : 001 GENERAL FUND
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 51 GENERAL GOVERNMENT
Sub activity : 6 COUNTY AUDITOR
Element : 50 REPR & MTNC-SERVCS PURCHD
Object : 02 MAINTENANCE AGREEMENTS-DP

Project Req'd

Original budget : 0
Revised budget : 83,510 01/18/2012
Actual expenditures - current . . : .00
Actual expenditures - ytd : .00
Unposted expenditures : .00
Encumbered amount : 71,885.00
Unposted encumbrances : .00
Pre-encumbrance amount : 10,020.21
Total expenditures & encumbrances: 81,905.21 98.1%
Unencumbered balance : 1,604.79 1.9

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

Account number . . . : 1-0615-516.60-99
Fund : 001 GENERAL FUND
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 51 GENERAL GOVERNMENT
Sub activity : 6 COUNTY AUDITOR
Element : 60 OTHER PURCHASED SERVICES
Object : 99 OTHER PURCHASED SERVICES

Project Req'd

Original budget : 0
Revised budget : 33,750 01/18/2012
Actual expenditures - current . . : .00
Actual expenditures - ytd . . . : 3,609.67
Unposted expenditures : .00
Encumbered amount : 19,750.00
Unposted encumbrances : .00
Pre-encumbrance amount : 9,750.00
Total expenditures & encumbrances: 33,109.67 98.1%
Unencumbered balance : 640.33 1.9

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

PURCHASE REQUISITION NBR: 0000551011

REQUISITION BY: SHERYL HOLDER 854-1922

STATUS: READY FOR BUYER PROCESS
REASON: ATTN: LORI DSM-VOREMETRIC

DATE: 1/23/12

SHIP TO LOCATION: TRAVIS COUNTY - ITS

SUGGESTED VENDOR: 58748 FUTURE COM LTD

DELIVER BY DATE: 1/23/12

LINE NBR	DESCRIPTION	QUANTITY	UOM	UNIT COST	EXTEND COST	VENDOR PART NUMBER
1	SOFTWARE, V4 DATA SECURITY MANAGER SERVER (SUPPORTS UP TO 25 AGENTS) COMMODITY: COMPUTER SOFTWARE/MICRO SUBCOMM: UTILITIES: BACKUP, VIRUS	1.00	EA	12500.0000	12500.00	CG-AP0040-S
2	SOFTWARE, SECURITY MANAGEMENT DOMAINS (ADD-ON FOR 25 AND 250 MODEL) *SPECIAL ONE-TIME SITE LICENSE FOR ENTERPRISE DOMAINS COMMODITY: COMPUTER SOFTWARE/MICRO SUBCOMM: UTILITIES: BACKUP, VIRUS	1.00	EA	7500.0000	7500.00	VOR-S-DMN-A
3	1 YR ANNUAL SUPPORT - PREMIUM COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMM: SOFTWARE MAINT/SUPPORT	1.00	EA	4400.0000	4400.00	SS-PS0001
REQUISITION TOTAL:					24400.00	

ACCOUNT INFORMATION

LINE #	ACCOUNT	PROJECT	%	AMOUNT
1	52612455233002	OPERATG SUPPLIES,RP&E,NC SOFTWARE	100.00	12500.00
2	52612455233002	OPERATG SUPPLIES,RP&E,NC SOFTWARE	100.00	7500.00
3	52612455235002	REPR & MTNC-SERVCS PURCH MAINTENANCE AGREEMENTS-DP	100.00	4400.00
				24400.00

REQUISITION IS IN THE CURRENT FISCAL YEAR.

Account number . . . : 526-1245-523.30-02
Fund : 526 EMPLOYEE HEALTH BENEFIT
Department : 12 INFORMATION & TELECOMMUNI
Division : 45 HIPAA Compliance
Activity basic : 52 GENERAL GOVERNMENT
Sub activity : 3 INFORMATION SYSTEMS MGMT
Element : 30 OPERATG SUPPLIES,RP&E,NC
Object : 02 SOFTWARE

Original budget : 0
Revised budget : 43,995 01/24/2012
Actual expenditures - current . . . : .00
Actual expenditures - ytd . . . : 23,995.00
Unposted expenditures : .00
Encumbered amount : .00
Unposted encumbrances : .00
Pre-encumbrance amount : 20,000.00
Total expenditures & encumbrances: 43,995.00 100.0%
Unencumbered balance : .00 0.0

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

Account Balance Inquiry

Account number . . . : 526-1245-523.50-02
Fund : 526 EMPLOYEE HEALTH BENEFIT
Department : 12 INFORMATION & TELECOMMUNI
Division : 45 HIPAA Compliance
Activity basic : 52 GENERAL GOVERNMENT
Sub activity : 3 INFORMATION SYSTEMS MGMT
Element : 50 REPR & MTNC-SERVCS PURCH
Object : 02 MAINTENANCE AGREEMENTS-DP

Original budget : 25,717
Revised budget : 35,396 01/24/2012
Actual expenditures - current . . . : .00
Actual expenditures - ytd : 5,278.90
Unposted expenditures : .00
Encumbered amount : .00
Unposted encumbrances : .00
Pre-encumbrance amount : 4,400.00
Total expenditures & encumbrances: 9,678.90 27.3%
Unencumbered balance : 25,717.10 72.7

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

MODIFICATION OF CONTRACT NUMBER: MA080155LC – IT SECURITY PRODUCTS, SUPPORT AND SERVICES PAGE 1 OF 3 PAGES

ISSUED BY: PURCHASING OFFICE 314 W. 11TH ST., RM 400 AUSTIN, TX 78701	PURCHASING AGENT ASST: Lori Clyde TEL. NO: (512) 854-9700 FAX NO: (512) 854-9185	DATE PREPARED: February 10, 2012
ISSUED TO: Future Com LTD 807 Forest Ridge Drive, Suite 105 Bedford, TX 76022 Attn: Misty Motley	MODIFICATION NO.: 10	EXECUTED DATE OF ORIGINAL CONTRACT: July 16, 2008
ORIGINAL CONTRACT TERM DATES: <u>July 16, 2008 – May 30, 2009</u>		CURRENT CONTRACT TERM DATES: <u>May 31, 2009 – May 30, 2012</u>

FOR TRAVIS COUNTY INTERNAL USE ONLY:

Original Contract Amount: \$ 197,832.04 Current Modified Amount: \$1,481,693.86.

DESCRIPTION OF CHANGES: Except as provided herein, all terms, conditions, and provisions of the document referenced above as heretofore modified, remain unchanged and in full force and effect.

The above referenced contract is hereby modified to add additional equipment and support per the attached quote numbers 120111RP120653-1 and 120111RP120507-1. The total of this Modification is \$75,325.00.

Note to Vendor:

- Complete and execute (sign) your portion of the signature block section below for all copies and return all signed copies to Travis County.
- DO NOT execute and return to Travis County. Retain for your records.

LEGAL BUSINESS NAME: _____	<input type="checkbox"/> DBA <input type="checkbox"/> CORPORATION <input type="checkbox"/> OTHER
BY: _____ SIGNATURE	
BY: _____ PRINT NAME	DATE: _____
TITLE: _____ ITS DULY AUTHORIZED AGENT	
TRAVIS COUNTY, TEXAS	DATE: _____
BY: _____ CYD V. GRIMES, C.P.M., TRAVIS COUNTY PURCHASING AGENT	
TRAVIS COUNTY, TEXAS	DATE: _____
BY: _____ SAMUEL T. BISCOE, TRAVIS COUNTY JUDGE	

SAP - BEFIT VOREMETRIC

A Quotation for		Quotation Information	
Contact Name:	David Stanton	Quote Number:	120111RP120653-1
Company Name:	Travis County	Quote Date:	1/11/2012
Address:	700 Lavaca	Payment Terms:	Net 30
City/St/Zip:	Austin TX 78701	Future Com Rep:	Misty Muniga
Phone #:	512-854-4024	Direct Phone:	817-510-1144
Email:	david.stanton@co.travis.tx.us	Email:	Misty.Muniga@fcltd.net
		Quote Expiration:	2/29/2012

Item	Qty	Part Number	Description	Unit Price	Extended
1	32	VOR-A-SDB-P	Database Encryption Expert Agent - Windows, Production	\$750.00	\$24,000.00
2	26	VOR-A-SDB-P	Database Encryption Expert Agent - Windows, Non-Production	\$375.00	\$9,750.00
3	1	SS-PS0001	1 Yr Annual Support - Premium - 7x24	\$7,425.00	\$7,425.00
4	5	VOR-P-PRO-S	Vormetric Professional Services - 5 days Remote Services Day - full day increments	\$1,950.00	\$9,750.00
Total:					\$50,925.00

Thank you for this opportunity to submit our quotation for your review. We hope to be favored by your order. Upon execution thereof, the order should be made out to Future Com and emailed or faxed to the following:

Fax: 817-510-1159
Email: orders@fcltd.net

Future Com, Ltd.
807 Forest Ridge Drive, Suite #105
Bedford, TX 76022
Toll Free: 888-710-5250

Purchase Order requirement:

- Terms subject to credit approval, 500 minimum amount, past due amounts accrue interest daily
- Quantity, Part #, Product, Price
- PO Number, PO Date, Terms
- Ship-to, Bill-to addresses, Phone #'s, Contact
- Signature of authorized agent (if place for signature)
- Applicable Sales Tax/Tax Exempt ID #
- Minimum shipping is \$35.00
- Restocking fee is 15%

Future Com is the national leader in security and network management solutions. Through forward thinking, we are our customer's best provider of products and services. We consistently exceed the expectations of our customers and our strategic partners. We are the best in the industry.

DSM - VOREMETRIC

A Quotation for		Quotation Information	
Contact Name:	Shannon Clyde	Quote Number:	120111RP120507-1
Company Name:	Travis County	Quote Date:	1/11/2012
Address:	910 Lavaca	Payment Terms:	Net 30
City/St/Zip:	Austin TX 78701	Future Com Rep:	Misty Muniga
Phone #:	512-854-7846	Direct Phone:	817-510-1144
Email:	shannon.clyde@co.travis.tx.us	Email:	Misty.Muniga@fcltd.net
		Quote Expiration:	2/29/2012

Item	Qty	Part Number	Description	Unit Price	Extended
1	1	CG-AP0040-S	V4 Data Security Manager Server - supports up to 25 Agents	\$12,500.00	\$12,500.00
2	1	VOR-S-DMN-A	Security Management Domains Add-on for 25 and 250 model * Special One-time Site License for Enterprise Domains	\$7,500.00	\$7,500.00
3	1	SS-PS0001	1 Yr Annual Support - Premium - 7x24	\$4,400.00	\$4,400.00
				Total:	\$24,400.00

Thank you for this opportunity to submit our quotation for your review. We hope to be favored by your order. Upon execution thereof, the order should be made out to Future Com and emailed or faxed to the following:

Fax: 817-510-1159
Email: orders@fcltd.net

Future Com, Ltd.
807 Forest Ridge Drive, Suite #105
Bedford, TX 76022
Toll Free: 888-710-5250

Purchase Order requirement:

- Terms subject to credit approval, 500 minimum amount, past due amounts accrue interest daily
- Quantity, Part #, Product, Price
- PO Number, PO Date, Terms
- Ship-to, Bill-to addresses, Phone #'s, Contact
- Signature of authorized agent (if place for signature)
- Applicable Sales Tax/Tax Exempt ID #
- Minimum shipping is \$35.00
- Restocking fee is 15%

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