



Travis County Commissioners Court Agenda Request

Meeting Date: February 21, 2012

Prepared By/Phone Number: Nancy Barchus, 512-854-9764

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

REQUESTED ACTION: APPROVE MODIFICATION NO. 3 TO CONTRACT NO. 10T00080NB, ALLSTATES COATINGS COMPANY, FOR TRAFFIC PAINT.

Ø **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

Modification No. 3 will increase the price of white and yellow traffic paint on 55 gallon drums and 5 gallon pails. Industry wide cost increases for paint chemicals, raw materials and freight charges have forced Allstates Coatings Company to request an increase in their prices.

Modification No. 2, approved by the Purchasing Agent extended the contract an additional (12) months through April 11, 2013.

Modification No. 1, approved by the Purchasing Agent added 5 gallon buckets of white and yellow traffic paint to the original contract and extended the contract an additional (12) months through April 11, 2012.

Ø **Contract Expenditures:** Within the last 12 months \$164,532.50 has been spent against this contract.

Ø **Contract Modification Information:**

Modification Amount: N/A

Modification Type: Price Increase

Modification Period: February 21, 2012 through April 11, 2013

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

Ø **Funding Information:**

- Purchase Requisition in H.T.E.: N/A
- Funding Account(s): 099-4941-621-3014
- Comments:

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

TIME RECEIVED
February 9, 2012 2:38:56 PM CST

REMOTE CSID
5128544697

DURATION
52

PAGES
1

STATUS
Received

5128544697

TRAVIS COUNTY TNR

02:56:50 p.m.

02-09-2012

1 / 1



**TRANSPORTATION AND NATURAL RESOURCES
STEVEN M. MANILLA, P.E., COUNTY EXECUTIVE**

411 West 13th Street
Executive Office Building, 11th Floor
P. O. Box 1748
Austin, Texas 78767
(512) 854-9383
FAX (512) 854-4897

February 9, 2012

MEMORANDUM

TO: Cyd Grimes, County Purchasing Agent
Carol B. [Signature]
FROM: Steven M. Manilla, P.E., County Executive
SUBJECT: Contract Modification 10T00080NB
Traffic Paint, Allstates Coatings Company

TNR recommends that the above mentioned contract be modified to increase the price of paint to \$577.50 per 55-gallon drum. The price per 5 gallon pail of paint will increase to \$54.50 if purchased with a 55 gallon drum and to \$55.75 if purchased separately. Based on documentation received from the contract vendor, raw material and freight costs have increased significantly. The estimated effect is a \$1000 increase per year.

The commodity/sub-commodity code for Traffic Paint is 630/066. The budget line item is 099-4941-621-3014.

If you need additional information, please contact Christina Jensen at 854-7670.

[Signature] CJ:SMM:cj

MODIFICATION OF CONTRACT NUMBER: 10T00080NB-1 Traffic Paint

PAGE 1 OF 1 PAGE

ISSUED BY: PURCHASING OFFICE 700 LAVACA SUITE 800 AUSTIN, TX 78701	PURCHASING AGENT ASST: Nancy Barchus TEL. NO: (512) 854-9764 FAX NO: (512) 854-4211	DATE PREPARED: February 1, 2012
ISSUED TO: Allstates Coatings Co. Attn: Tracey Charlson 100 N. Lee Dr. Gladewater, TX 75647	MODIFICATION NO.: 3	EXECUTED DATE OF ORIGINAL CONTRACT: February 23, 2010

ORIGINAL CONTRACT TERM DATES: April 12, 2011 through April 11, 2012 CURRENT CONTRACT TERM DATES: April 12, 2012 through April 11, 2013

FOR TRAVIS COUNTY INTERNAL USE ONLY:

Original Contract Amount: _____ Current Modified Amount: _____

DESCRIPTION OF CHANGES: Except as provided herein, all terms, conditions, and provisions of the document referenced above as heretofore modified, remain unchanged and in full force and effect.

As per Generals Provisions, paragraph 35, Price Changes, effective upon approval of the Travis County Purchasing Agent, unit prices are increased as follows:

Item Response Form:

Item 1. Traffic Paint Yellow is changed from \$472.45 to \$577.50 per 55 gallon drum.

Item 2. Traffic Paint White is changed from \$466.95 to \$577.50 per 55 gallon drum.

Modification No.1 items are increased:

5 Gallon White Traffic Paint if ordered with 55 Gallon Drum is changed from \$44.95 to \$54.50 per pail

5 Gallon White Traffic Paint if purchased separately is changed from \$46.20 to \$55.75 per pail.

5 Gallon Yellow Traffic Paint if ordered with 55 Gallon Drum is changed from \$44.95 to \$54.50 per pail

5 Gallon Yellow Traffic Paint if purchased separately is changed from \$46.20 to \$55.75 per pail.

Note to Vendor:

[X] Complete and execute (sign) your portion of the signature block section below for all copies and return all signed copies to Travis County.

|| DO NOT execute and return to Travis County. Retain for your records.

LEGAL BUSINESS NAME: <u>Allstates Coatings Company</u>	<input checked="" type="checkbox"/> DBA
BY: <u>Tracey A. Charlson</u> SIGNATURE	<input type="checkbox"/> CORPORATION
BY: <u>Tracey A. Charlson</u> PRINT NAME	<input type="checkbox"/> OTHER
TITLE: <u>President</u> ITS DULY AUTHORIZED AGENT	DATE: <u>2/16/12</u>
TRAVIS COUNTY, TEXAS	DATE:
BY: _____ CYD V. GRIMES, C.P.M., TRAVIS COUNTY PURCHASING AGENT	
TRAVIS COUNTY, TEXAS	DATE:
BY: _____ SAMUEL T. BISCOE, TRAVIS COUNTY JUDGE	



Allstates Coatings Company

P. O. BOX 1633 • 100 LEE STREET • GLADEWATER, TEXAS 75647
903-845-6436 • 1-800-358-3020 • FAX: 903-845-5626

MANUFACTURERS OF PAVING MAINTENANCE PRODUCTS, SPECIALTY COATINGS AND PAINTS

February 3, 2012

Nancy Barchus, CPPB
Travis County Purchasing Office
PO Box 1748
700 Lavaca Street, Suite 800
Austin, TX 78701

Nancy,

Thank you for giving us the opportunity to submit for a price increase. As you can see in the attached invoices for titanium and DT-400/HD21a latex resin, our costs have risen significantly. Of course most of the minor raw materials increased as well. Freight for one load of paint (2750 gallons) has risen from \$715 to \$900 per load. Please note when looking at the invoices that the costs are based on a per pound rather than a gallon unit and as such do not translate to a one to one dollar increase in our costs. Our costs have risen by approximately \$2.21 per gallon for white and \$1.64 for yellow. As such, we respectfully ask for the following pricing:

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5 Gallon Yellow Traffic Paint if purchased separately is changed from \$46.20 to \$55.75 per pail.

Please let me know if you need additional information or have any questions.

Respectfully,

Mr. Tracey A. Charlson, CPA
President

RECEIVED
TRAVIS COUNTY
2012 FEB - 8 AM 10: 20
PURCHASING
OFFICE

TRAVIS COUNTY
Account Balance Inquiry

Fiscal Year	:	2012
Account number	:	99-4941-621.30-14
Fund	:	099 ROAD & BRIDGE FUND
Department	:	49 TNR (TRANS & NATRL RESRC)
Division	:	41 ROAD & BRIDGE MAINTENANCE
Basic activity	:	62 INFRA-ENV SCVS (TRNS&RDS)
Sub activity	:	1 TNR (TRANS & NATRL RESRC)
Element	:	30 OPERATG SUPPLIES,RP&E,NC
Object	:	14 PAINT,PAINTING EQ & SUPP

Budget	:	380,192
Encumbered amount	:	46,970.00
Pre-encumbered amount	:	.00
Expenditures	:	46,970.00
Total expenditures	:	93,940.00
Balance	:	286,252.00

Press Enter to continue.

F3=Exit F12=Cancel