



Travis County Commissioners Court Agenda Request

Meeting Date: December 27, 2011

Prepared By/Phone Number: Lori Clyde/854-4205

Elected/Appointed Official/Dept. Head: Cyd Grimes

Commissioners Court Sponsor: Judge Biscoe

Agenda Language: Approve Modification No. 9 to Contract No. MA080155LC, Future Com, Ltd., for IT Security Products, Support and Services.

Ø **Purchasing Recommendation and Comments:** Purchasing concurs with department and recommends approval of requested action. This procurement action meets the compliance requirements as outlined by the statutes.

The BEFIT project and the ITS Department recommends the immediate purchase of McAfee network security appliances and support from Future Com, LTD to expand the network security program for the BEFIT environment. The ITS Department recommends this purchase to ensure that the county can continue to meet the needs of the Information Security Management Program and therefore meet its obligations under federal, state, and local regulations and policy for the protection of information generated and used by the County in its daily operations.

These McAfee network security products are part of the overall BEFIT project budget approved by Commissioners' Court on 12-7-2010. We support the procurement of these products and believe that they are needed in order to secure the SAP application and data. The total cost of this modification is \$340,087.66.

Ø **Contract Expenditures:** Within the last 12 months \$781,161.13 has been spent against this contract.

Ø **Contract Modification Information:**

Modification Amount: \$340,087.66

Modification Type: Additional products and services

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

Modification Period: Beginning December 27, 2011

Ø **Funding Information:**

Purchase Requisition in H.T.E.: 548712

Funding Account(s): 517-0615-8001-3001, 517-0615-801-5002,
517-0615-801-8001

Comments:

AGENDA REQUEST DEADLINE: All agenda requests and supporting materials must be submitted as a pdf to Cheryl Aker in the County Judge's office, Cheryl.Aker@co.travis.tx.us by Tuesdays at 5:00 p.m. for the next week's meeting.

TRAVIS COUNTY
AUDITOR'S OFFICE

SUSAN A. SPATARO, CPA, CMA
COUNTY AUDITOR



TRAVIS COUNTY
ADMINISTRATION BUILDING
P.O. BOX 1748
AUSTIN, TX. 78767
(512) 854-9125
FAX: (512) 854-9164

TO: Cyd Grimes, Purchasing Agent DATE: Dec 16, 2011

FROM: Mike Wichern, Chief Assistant County Auditor

SUBJECT: Procurement of McAfee Security Products for Project BEFIT

Proposed Motion:

Approve the procurement of McAfee network security products from the vendor Future Com, Ltd for the BEFIT project.

Purpose:

The BEFIT project and the ITS Department recommends the immediate purchase of McAfee network security appliances and support from Future Com, LTD to expand the network security program for the BEFIT environment. The ITS Department recommends this purchase to ensure that the county can continue to meet the needs of the Information Security Management Program and therefore meet its obligations under federal, state, and local regulations and policy for the protection of information generated and used by the County in its daily operations.

Budgetary and Fiscal Impact:

These McAfee network security products are part of the overall BEFIT project budget approved by Commissioners' Court on 12-7-2010. We support the procurement of these products and believe that they are needed in order to secure the SAP application and data.

The total impact of the purchase is \$340,087.66.

The individual line item are:

| | |
|-------------------|--------------|
| 517-0615-801-3001 | \$14,568.24 |
| 517-0615-801-5002 | \$88,319.22 |
| 517-0615-801-8001 | \$237,200.20 |

cc: Susan Spataro, County Auditor
Jose Palacios, Chief Assistant County Auditor
Mike Wichern, Chief Assistant County Auditor
Lori Clyde, Purchasing Agent
William Derryberry, Planning and Budget Office

PURCHASE REQUISITION NBR: 0000548712
 STATUS: AUDITOR APPROVAL
 REASON: ITS SECURITY PRODUCT PURCHASES
 DATE: 12/16/11
 REQUISITION BY: MYRNA CREECY 854-6667
 SUGGESTED VENDOR: 58748 FUTURE COM LTD
 DELIVER BY DATE: 12/30/11
 SHIP TO LOCATION: TRAVIS COUNTY - RUSK BLDG

| LINE NBR | DESCRIPTION | QUANTITY | UOM | UNIT COST | EXTEND COST | VENDOR PART NUMBER |
|--------------------|--|----------|-----|-------------|-------------|--------------------|
| 1 | NET SEC M-3050 STANDARD HW COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 1.00 | EA | 28042.1400 | 28042.14 | IAP-M35K-ISAI |
| 2 | NETWORK SEC 3050 SENSOR 1 YR GL+RMA COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMM: COMPUTER MAINT. AGREEMENT | 1.00 | EA | 10441.2200 | 10441.22 | IYVM35KADMAI |
| 3 | NETWORK SEC 3050 FO SENSOR APPL COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 1.00 | EA | 21031.0200 | 21031.02 | IFO-M35K-ISAI |
| 4 | NETWORK SEC 3050 SENSOR FO 1YRGL+RMA COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMM: COMPUTER MAINT. AGREEMENT | 1.00 | EA | 7830.7000 | 7830.70 | IYVF35KADMAI |
| 5 | 1000BTX MINI GB INTRFC CONV (SFP) COPPER COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 8.00 | EA | 431.1300 | 3449.04 | ITV 2KTG NA 1001 |
| 6 | NET SEC M-80000 STANDARD HW COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 1.00 | EA | 107501.5000 | 107501.50 | IAP-M80K-ISAI |
| 7 | NET SEC M-8000 STANDARD 1 YR GOLD+RM COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMM: COMPUTER MAINT. AGREEMENT | 1.00 | EA | 40027.1600 | 40027.16 | IYVM80KADMAI |
| 8 | NET SEC M-8000 FO HW COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 1.00 | EA | 80625.5400 | 80625.54 | IFO-M80K-ISAI |
| 9 | NET SEC M-8000 FO 1 YR GOLD+RMA COMMODITY: DP PROC/COMP/SOFTWARE SVC SUBCOMM: COMPUTER MAINT. AGREEMENT | 1.00 | EA | 30020.1400 | 30020.14 | IYVF80KADMAI |
| 10 | MFE NET SEC XFP GBIC 850 NM 8000/6050 COMMODITY: COMP HARDWARE SUBCOMM: NETWORK COMPONENTS | 8.00 | EA | 1389.9000 | 11119.20 | IAC-X850-CG11 |
| REQUISITION TOTAL: | | | | | 340087.66 | |

A C C O U N T I N F O R M A T I O N

| | | | | |
|--------|----------------|---|--------|----------|
| LINE # | ACCOUNT | PROJECT | % | AMOUNT |
| 1 | 51706158018001 | CAPITAL EQUIPMENT OFFICE EQUIP & FURNITURE | 100.00 | 28042.14 |
| | | BEFITI | | |
| | | BEFIT FUNDING | | |

PURCHASE REQUISITION NBR: 0000548712

STATUS: AUDITOR APPROVAL
REASON: ITS SECURITY PRODUCT PURCHASES

DATE: 12/16/11

SUGGESTED VENDOR: 58748 FUTURE COM LTD

DELIVER BY DATE: 12/30/11

REQUISITION BY: MYRNA CREECY 854-6667

SHIP TO LOCATION: TRAVIS COUNTY - RUSK BLDG

| LINE NBR | DESCRIPTION | QUANTITY UOM | UNIT COST | EXTEND COST | VENDOR PART NUMBER |
|----------|-------------|--------------|-----------|-------------|--------------------|
|----------|-------------|--------------|-----------|-------------|--------------------|

A C C O U N T I N F O R M A T I O N

| LINE # | ACCOUNT | REPR & MTNC-SERVCS PURCHD | PROJECT | % | AMOUNT |
|--------|----------------|----------------------------|----------------|--------|-----------|
| 2 | 51706158015002 | MAINTENANCE AGREEMENTS-DP | BEFIT1 | 100.00 | 10441.22 |
| 3 | 51706158018001 | CAPITAL EQUIPMENT | BEFIT1 FUNDING | 100.00 | 21031.02 |
| 4 | 51706158015002 | OFFICE EQUIP & FURNITURE | BEFIT1 FUNDING | 100.00 | 7830.70 |
| 5 | 51706158013001 | REPR & MTNC-SERVCS PURCHD | BEFIT1 FUNDING | 100.00 | 3449.04 |
| 6 | 51706158018001 | MAINTENANCE AGREEMENTS-DP | BEFIT1 FUNDING | 100.00 | 107501.50 |
| 7 | 51706158015002 | OPERATG SUPPLIES, RP&E, NC | BEFIT1 FUNDING | 100.00 | 40027.16 |
| 8 | 51706158018001 | OFFICE EQUIP, FURN, & SUPP | BEFIT1 FUNDING | 100.00 | 80625.54 |
| 9 | 51706158015002 | CAPITAL EQUIPMENT | BEFIT1 FUNDING | 100.00 | 30020.14 |
| 10 | 51706158013001 | OFFICE EQUIP & FURNITURE | BEFIT1 FUNDING | 100.00 | 11119.20 |

340087.66

REQUISITION IS IN THE CURRENT FISCAL YEAR.

Account Balance Inquiry

Account number . . . : 517-0615-801.30-01
Fund : 517 CERT OF OBLIG 2010-NONTAX
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 80 CAPITAL PROJECTS
Sub activity : 1 GENERAL GOVERNMENT
Element : 30 OPERATG SUPPLIES, RP&E, NC
Object : 01 OFFICE EQUIP, FURN, & SUPP

Project Req'd

Original budget : 0
Revised budget : 17,687 12/16/2011
Actual expenditures - current : .00
Actual expenditures - ytd : .00
Unposted expenditures : .00
Encumbered amount : .00
Unposted encumbrances : .00
Pre-encumbrance amount : 14,568.24
Total expenditures & encumbrances: : 14,568.24 82.4%
Unencumbered balance : 3,118.76 17.6

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

Fiscal Year 2012

Account Balance Inquiry

Account number . . . : 517-0615-801.50-02
Fund : 517 CERT OF OBLIG 2010-NONTAX
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 80 CAPITAL PROJECTS
Sub activity : 1 GENERAL GOVERNMENT
Element : 50 REPR & MTNC-SERVCS PURCHD
Object : 02 MAINTENANCE AGREEMENTS-DP

Project Req'd

Original budget : 0
Revised budget : 89,574 12/16/2011
Actual expenditures - current . . . : .00
Actual expenditures - ytd : .00
Unposted expenditures : .00
Encumbered amount : .00
Unposted encumbrances : .00
Pre-encumbrance amount : 88,319.22
Total expenditures & encumbrances: 88,319.22 98.6%
Unencumbered balance : 1,254.78 1.4

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

Fiscal Year 2012

Account Balance Inquiry

Account number . . . : 517-0615-801.80-01
Fund : 517 CERT OF OBLIG 2010-NONTAX
Department : 06 COUNTY AUDITOR
Division : 15 BEFIT
Activity basic : 80 CAPITAL PROJECTS
Sub activity : 1 GENERAL GOVERNMENT
Element : 80 CAPITAL EQUIPMENT
Object : 01 OFFICE EQUIP & FURNITURE

Project Req'd

Original budget : 0
Revised budget : 984,825 12/16/2011
Actual expenditures - current . . . : .00
Actual expenditures - ytd : .00
Unposted expenditures : .00
Encumbered amount : 6,840.00
Unposted encumbrances : .00
Pre-encumbrance amount : 237,200.20
Total expenditures & encumbrances: 244,040.20 24.8%
Unencumbered balance : 740,784.80 75.2

F5=Encumbrances F7=Project data F8=Misc inquiry
F10=Detail trans F11=Acct activity list F12=Cancel F24=More keys

MODIFICATION OF CONTRACT NUMBER: MA080155LC – IT SECURITY PRODUCTS, SUPPORT AND SERVICES PAGE 1 OF 3 PAGES

| | | |
|--|---|---|
| ISSUED BY: PURCHASING OFFICE 314 W. 11TH ST., RM 400 AUSTIN, TX 78701 | PURCHASING AGENT ASST: Lori Clyde TEL. NO: (512) 854-9700 FAX NO: (512) 854-9185 | DATE PREPARED: December 14, 2011 |
| ISSUED TO: Future Com LTD 807 Forest Ridge Drive, Suite 105 Bedford, TX 76022 Attn: Misty Motley | MODIFICATION NO.: 9 | EXECUTED DATE OF ORIGINAL CONTRACT: July 16, 2008 |
| ORIGINAL CONTRACT TERM DATES: <u>July 16, 2008 – May 30, 2009</u> | | CURRENT CONTRACT TERM DATES: <u>May 31, 2009 – May 30, 2012</u> |

FOR TRAVIS COUNTY INTERNAL USE ONLY:

Original Contract Amount: \$ 197,832.04 Current Modified Amount: \$1,406,368.86.

DESCRIPTION OF CHANGES: Except as provided herein, all terms, conditions, and provisions of the document referenced above as heretofore modified, remain unchanged and in full force and effect.

The above referenced contract is hereby modified to add additional equipment and support per the attached quote numbers 111209RP133745-5 and 111209RP134209-2. The total of this Modification is \$340,087.66.

Note to Vendor:

- [] Complete and execute (sign) your portion of the signature block section below for all copies and return all signed copies to Travis County.
- [x] DO NOT execute and return to Travis County. Retain for your records.

| | |
|--|--|
| LEGAL BUSINESS NAME: _____ | <input type="checkbox"/> DBA <input type="checkbox"/> CORPORATION <input type="checkbox"/> OTHER |
| BY: _____ SIGNATURE | |
| BY: _____ PRINT NAME | DATE: _____ |
| TITLE: _____ ITS DULY AUTHORIZED AGENT | |
| TRAVIS COUNTY, TEXAS | DATE: _____ |
| BY: _____ CYD V. GRIMES, C.P.M., TRAVIS COUNTY PURCHASING AGENT | |
| TRAVIS COUNTY, TEXAS | DATE: _____ |
| BY: _____ SAMUEL T. BISCOE, TRAVIS COUNTY JUDGE | |

Mcafee NIPS Location One: CyrusOne Data Center, Firewall: Cisco Model 5585

| A Quotation for | | Quotation Information | |
|----------------------|-------------------------------|--------------------------|------------------------|
| Contact Name: | Shannon Clyde | Quote Number: | 111209RP133745-5 |
| Company Name: | Travis County | Quote Date: | 12/14/2011 |
| Address: | 910 Lavaca | Payment Terms: | Net 30 |
| City/St/Zip: | Austin TX 78701 | Future Com Rep: | Misty Motley |
| Phone #: | 512-854-7846 | Direct Phone: | 817-510-1144 |
| Email: | shannon.clyde@co.travis.tx.us | Email: | Misty.Motley@fcltd.net |
| | | Quote Expiration: | 12/27/2011 |

| Item | Qty | Part Number | Description | List Price | Unit Price | Extended |
|-------------------|-----|---------------|---|--------------|--------------|---------------------|
| Option : 2 | | | | | | |
| 1 | 1 | IAP-M80K-ISAI | Net Sec M-8000 Standard HW | \$229,995.00 | \$107,501.50 | \$107,501.50 |
| 2 | 1 | IYVM80KADMAI | Net Sec M-8000 Standard 1yr Gold+RM | \$45,999.00 | \$40,027.16 | \$40,027.16 |
| 3 | 1 | IFO-M80K-ISAI | Net Sec M-8000 FO HW | \$172,495.00 | \$80,625.54 | \$80,625.54 |
| 4 | 1 | IYVF80KADMAI | Net Sec M-8000 FO 1yr Gold+RMA | \$34,499.00 | \$30,020.14 | \$30,020.14 |
| 5 | 8 | IAC-X850-CG1I | MFE Net Sec XFP Gbic - 850 nm 8000/6050 | \$1,695.00 | \$1,389.90 | \$11,119.20 |
| Total: | | | | | | \$269,293.54 |

Notes: Pricing is for DECEMBER purchase, Order must be in by December 27th

Match Cisco ASA 5585, SSP20
Option 2: 10 GB throughput
McAfee Model 8000
GBICS Qty: 8

Thank you for this opportunity to submit our quotation for your review. We hope to be favored by your order. Upon execution thereof, the order should be made out to Future Com and emailed or faxed to the following:

Fax: 817-510-1159
Email: orders@fcltd.net

Future Com, Ltd.
807 Forest Ridge Drive, Suite #105
Bedford, TX 76022
Toll Free: 888-710-5250

Purchase Order requirement:

- Terms subject to credit approval, 500 minimum amount, past due amounts accrue interest daily
- Quantity, Part #, Product, Price
- PO Number, PO Date, Terms
- Ship-to, Bill-to addresses, Phone #'s, Contact
- Signature of authorized agent (if place for signature)
- Applicable Sales Tax/Tax Exempt ID #
- Minimum shipping is \$35.00
- Restocking fee is 15%

Future Com is the national leader in security and network management solutions. Through forward thinking, we are our customer's best provider of products and services. We consistently exceed the expectations of our customers and our strategic partners. We are the best in the industry.

Mcafee NIPS Location Two: Lavaca Street Data Center Firewall: Cisco Model 5540

| A Quotation for | | Quotation Information | |
|----------------------|-------------------------------|--------------------------|------------------------|
| Contact Name: | Shannon Clyde | Quote Number: | 111209RP134209-2 |
| Company Name: | Travis County | Quote Date: | 12/14/2011 |
| Address: | 910 Lavaca | Payment Terms: | Net 30 |
| City/St/Zip: | Austin TX 78701 | Future Com Rep: | Misty Motley |
| Phone #: | 512-854-7846 | Direct Phone: | 817-510-1144 |
| Email: | shannon.clyde@co.travis.tx.us | Email: | Misty.Motley@fcltd.net |
| | | Quote Expiration: | 12/27/2011 |

| Item | Qty | Part Number | Description | List Price | Unit Price | Extended |
|-------------------|-----|------------------|---|-------------|-------------|--------------------|
| Option : 2 | | | | | | |
| 1 | 1 | IAP-M35K-ISAI | Net Sec M-3050 Standard HW | \$59,995.00 | \$28,042.14 | \$28,042.14 |
| 2 | 1 | IYVM35KADMAI | Network Sec 3050 Sensor 1Yr GL+RMA | \$11,999.00 | \$10,441.22 | \$10,441.22 |
| 3 | 1 | IFO-M35K-ISAI | Network Sec 3050 FO Sensor Appl | \$44,995.00 | \$21,031.02 | \$21,031.02 |
| 4 | 1 | IYVF35KADMAI | Network Sec 3050 Sensor FO 1YrGL+RMA | \$8,999.00 | \$7,830.70 | \$7,830.70 |
| 5 | 8 | ITV-2KTG-NA-100I | 1000BTX miniGB Intrfc Conv(SFP) Copper | \$545.00 | \$431.13 | \$3,449.04 |
| Total: | | | | | | \$70,794.12 |

Notes: Pricing is for DECEMBER purchase, Order must be in by December 27th

Option 2:
McAfee Model 3050 (1 gb)

Thank you for this opportunity to submit our quotation for your review. We hope to be favored by your order. Upon execution thereof, the order should be made out to Future Com and emailed or faxed to the following:

Fax: 817-510-1159
Email: orders@fcltd.net

Future Com, Ltd.
807 Forest Ridge Drive, Suite #105
Bedford, TX 76022
Toll Free: 888-710-5250

Purchase Order requirement:

- Terms subject to credit approval, 500 minimum amount, past due amounts accrue interest daily
- Quantity, Part #, Product, Price
- PO Number, PO Date, Terms
- Ship-to, Bill-to addresses, Phone #'s, Contact
- Signature of authorized agent (if place for signature)
- Applicable Sales Tax/Tax Exempt ID #
- Minimum shipping is \$35.00
- Restocking fee is 15%

Future Com is the national leader in security and network management solutions. Through forward thinking, we are our customer's best provider of products and services. We consistently exceed the expectations of our customers and our strategic partners. We are the best in the industry.